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18		TES DISTRICT COURT				
10		STRICT OF CALIFORNIA				
19	UAKLAND	DIVISION				
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2.1	IN RE DYNAMIC RANDOM ACCESS	Case No. 4:18-cv-03805				
21	MEMORY (DRAM) DIRECT PURCHASER					
22	ANTITRUST LITIGATION	CONSOLIDATED AMENDED				
22		COMPLAINT CLASS ACTION				
23	THIS DOCUMENT RELATES TO:	CLASS ACTION				
24		DEMAND FOR JURY TRIAL				
25	ALL DIRECT PURCHASER ACTIONS					
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Consolidated Class Action Complaint; Case No. 4:18-cv-03805

#### **TABLE OF CONTENTS**

2				Page		
3	I.	INTRODUCTION				
4	II.	JURISDICTION AND VENUE				
5	III.	THE PARTIES 4				
6		A. Plaintiffs				
7		В.	Defendants	4		
8			1. The Micron Defendants	4		
9			2. The Samsung Defendants	5		
10			3. The SK Hynix Defendants	5		
11 12	IV.	AGENTS AND CO-CONSPIRATORS6				
13	V.	CLASS ACTION ALLEGATIONS				
14	VI.	TRADE AND COMMERCE8				
15	VII.	STATEMENT OF FACTS9				
16		A.	What is DRAM?	9		
17		В.	DRAM Industry: Background	9		
18		C.	Defendants' Pre-Class Period Conduct			
19		D.	From 2015, Micron Made Public Comments, Calling for Supply Restrictions	13		
20		E. In 2016, Defendants Changed Their Behavior and Responded to Micron's Invitations to Restrict Supply				
21				15		
22		F.	Defendants' Agreement to Restrict DRAM Supply Led to Rising DRAM Prices	17		
23		G.	Defendants' Conspiracy Was Successful – DRAM Revenue Grew 76% in	17		
24		G.	2017	32		
25		H.	Chinese Regulators Began Investigating the DRAM Industry in Late 2017	33		
<ul><li>26</li><li>27</li></ul>		I. Trade Associations Provided Further Opportunities for Defendants to Conspire				
28		J.	The DRAM Industry Has A History of Collusive Activity	41		
	11					

## Case 4:18-cv-03805-JSW Document 80 Filed 01/11/21 Page 3 of 61

1		K	Additio	nal Opportunities to Collude	41
2		L.	The Eco	onomic Evidence is Consistent with the Existence of a Cartel	42
3 4			,	While the Pricing Levels in the Pre-Conspiracy Period Were Highly Varied and Volatile, the Level of Price Variation Between the Defendar	ıts
5			-	Substantially Reduced During the Conspiracy Period. This Economic Evidence Regarding the Convergence of Price Variability is Consistent with the Existence of a Cartel	
6 7		<u>,</u>	2.	Defendants' Margins on DRAM During the Conspiracy Period Increase Greatly to Uncompetitive Levels	ed
8		:	3.	The Extraordinary Margins that Defendants' Obtained Do Not Align wi Margins that Other Manufacturers Received for Comparable Products	th
10				During the Conspiracy Period	. 46
11		•		The Defendants Acted Against their Own Independent Self-Interest During the Conspiracy Period	51
12	VIII.	VIOLAT	TIONS A	ALLEGED	. 52
13	IX.	EFFECT	`S		. 53
14	X.	DAMAC	GES		. 53
15	XI.	PRAYE	R FOR	RELIEF	54
16	XII.	DEMAN	ID FOR	JURY TRIAL	. 55
17 18					
19					
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21					
22					
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#### I. INTRODUCTION

- 1. This action is brought as a class action on behalf of a plaintiff class consisting of all persons and entities in the United States that purchased Dynamic Random Access Memory ("DRAM") directly from the named defendants during the period from approximately June 1, 2016 through at least February 2018 ("Class Period").
- 2. DRAM is high density, low-cost-per-bit, random access memory components that store digital information and provide high-speed storage and retrieval of data. DRAM is used in products, such as personal computers, servers, laptops, tablets, televisions, printers, cameras, and cellphones, and in industrial applications, such as automotive, military, and aviation devices. DRAM is used as a storage module to hold data as it is processed. DRAM is sold in individual chips or as modules with several chips attached to the module.
- 3. Defendants are the leading manufacturers of DRAM, with a combined worldwide market share of approximately 95%.
- 4. As alleged in detail in this Complaint, this is a classic case of manufacturers in control of a commodity product—with little to no price elasticity—agreeing to fix prices, coordinate their conduct, limit their production and slow their capacity to increase prices. Prior to and during the Class Period, Defendants agreed to fix prices, delay or slow capacity, or not to expand capacity at all. Defendants' conduct was a marked departure from their conduct before they began colluding and, as Defendants intended, it stopped DRAM prices from falling and caused prices to increase dramatically.
- 5. Defendants conducted much of their conspiratorial activity by hiding in plain sight; announcing, committing to, and repeatedly reaffirming their common scheme of price inflation reinforced methods such as coordinated supply restrictions in countless public-facing communications to investors and at presentations at industry conferences. Through these means and others, Defendants conveyed to each other highly specific information about their future production plans of a type competing companies in a well-functioning competitive marketplace would ordinarily conceal from one another and keep closely confidential as the most sensitive type of strategic competitive business information. Defendants were further able to confirm their

ongoing commitment and verify each other's compliance through an array of informal contacts at industry events and a sustained program of sophisticated information sharing carried out by nominally independent reporting entities that Defendants alone funded and controlled. And a confidential witness has furthermore confirmed instances where a Defendant strategically leaked internal information about its production plans with the intention and awareness that the information would be conveyed to the other conspirators. Economists have long recognized that public communications can constitute explicit collusion among competitors, without the need for secret discussions in the proverbial smoke-filled room.<sup>1</sup>

The economic evidence likewise strongly suggests that Defendants acted against their own self-interest and in a coordinated, collusive manner. Defendants collectively control approximately 95% of the DRAM market. When presented with an opportunity to capture market share from competitors, however, Defendants failed (or refused) to do so. For example, the Samsung Defendants restricted DRAM production in 2016 despite acknowledging they "expect[ed] demand to increase" in a second quarter earnings report. Had the Samsung Defendants continued DRAM production at levels consistent with previous periods, they would have earned higher total profits. Instead, the Samsung Defendants decreased DRAM production, thereby taking action that would be contrary to their own self-interest absent collusion. Similarly, the SK Hynix and Micron Defendants decreased DRAM production despite rising demand in the market. Economic data shows that overall DRAM production levels stagnated even while DRAM prices soared, indicating that DRAM producers were not meeting market demand despite having the ability to do so. Had any Defendant increased production in response to rising demand, it could have achieved additional market share or greater profits and put greater pressure on their competitors. Instead, all Defendants fell in line with their shared illicit scheme, and restricted production on a coordinated basis.

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<sup>&</sup>lt;sup>1</sup> See e.g. Y. Awaya and V. Krishna, "On Communication and Collusion," American Economic Review 2016, 106(2), 285-315, available at <a href="http://www.sas.rochester.edu/eco/people/faculty/awaya\_yu/assets/pdf/On%20communication%20collusion.pdf">http://www.sas.rochester.edu/eco/people/faculty/awaya\_yu/assets/pdf/On%20communication%20collusion.pdf</a> (last accessed January 11, 2021); G. Aryal, F. Ciliberto, and B.T. Leyden,

<sup>&</sup>quot;Public Communication and Collusion in the Airline Industry," U. Chicago Becker Friedman Institute Working Paper No. 2018-11, available at https://bfi.uchicago.edu/wp-content/uploads/WP No.2018-11.pdf (last accessed January 11, 2021).

1 2 combined, and contracted to fix, raise, maintain, and stabilize the prices at which DRAM was sold 3 in the United States. As a result of Defendants' conduct, Plaintiffs and the other members of the 4 Class paid artificially inflated prices for DRAM during the Class Period. Such prices exceeded the 5 amount they would have paid if the price for DRAM had been determined by a competitive

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market.

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#### JURISDICTION AND VENUE II.

8. Plaintiffs bring this action under §§ 4, 12, and 16 of the Clayton Act (15 U.S.C. §§ 8 9 15, 22, and 26) for treble damages, injunctive relief, and reasonable attorneys' fees and costs with 10 respect to the injuries sustained by Plaintiffs arising from violations by Defendants of the federal 11 antitrust laws, including Section 1 of the Sherman Antitrust Act (15 U.S.C. § 1).

Plaintiffs allege that before and during the Class Period, Defendants conspired,

- 9. This Court has jurisdiction over this action pursuant to 28 U.S.C. §§ 1331, 1337(a) and 1367.
- 10. This Court has in personam jurisdiction over each of the Defendants because each Defendant, either directly or through the ownership or control of its United States subsidiaries, inter alia: (a) transacted business in the United States, including in this District; (b) directly or indirectly sold or marketed substantial quantities of DRAM throughout the United States, including in this District; (c) had substantial aggregate contacts with the United States as a whole, including in this District; or (d) were engaged in an illegal price-fixing conspiracy that was directed at, and had a direct, substantial, reasonably foreseeable and intended effect of causing injury to, the business or property of persons and entities residing in, located in, or doing business throughout the United States, including in this District. Defendants also conduct business throughout the United States, including in this District, and they have purposefully availed themselves of the laws of the United States.
- 11. Venue is proper in this District pursuant to 15 U.S.C. §§ 15 and 22, and 28 U.S.C. § 1391(b) and (c), in that at least one of the Defendants resides in this judicial district, is licensed to do business, or is doing business in this judicial district.

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#### III. THE PARTIES

#### A. Plaintiffs

- 12. Plaintiff John Treanor is a resident of Los Angeles, California. During the Class Period, Plaintiff purchased DRAM directly from one of the Defendants and/or their subsidiaries and suffered injury as a result of Defendants' unlawful conduct. As a result of the conspiracy alleged herein, Plaintiff has been injured in his business or property in that the price he paid for DRAM was artificially raised, maintained, or stabilized at a supra-competitive level by Defendants and their co-conspirators.
- 13. Plaintiff onShore Networks of Illinois, L.L.C. (d/b/a onShore Networks, L.L.C.) is an Illinois corporation with its principal place of business in Chicago, Illinois. During the Class Period, Plaintiff purchased DRAM directly from one of the Defendants and/or their subsidiaries and suffered injury as a result of Defendants' unlawful conduct. As a result of the conspiracy alleged herein, Plaintiff has been injured in its business or property in that the price it paid for DRAM was artificially raised, maintained, or stabilized at a supra-competitive level by Defendants and co-conspirators.

#### **B.** Defendants

#### 1. The Micron Defendants

- 14. Defendant Micron Technology, Inc. ("Micron Technology") is a Delaware corporation with its principal place of business at 8000 South Federal Way, Boise, Idaho 83716. Micron Technology is a foreign stock corporation registered with the California Secretary of State and authorized to transact intrastate business in California. During the Class Period, Micron Technology manufactured, sold, and distributed DRAM throughout the United States.
- 15. Defendant Micron Semiconductor Products, Inc. ("Micron Semiconductor") is an Idaho corporation located at 8000 South Federal Way, Boise, Idaho 83716. Micron Semiconductor is a foreign stock corporation registered with the California Secretary of State and authorized to transact intrastate business in California. Micron Semiconductor is a wholly owned and controlled subsidiary of Micron Technology. During the Class Period, Micron Semiconductor sold and distributed DRAM to customers throughout the United States.

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16. Defendant Micron Consumer Products Group, Inc. ("Micron Consumer") is a Delaware corporation located at 8000 South Federal Way, Boise, Idaho 83716. Micron Consumer is a foreign stock corporation registered with the California Secretary of State and authorized to transact intrastate business in California. Micron Consumer is a wholly owned and controlled subsidiary of Micron Technology. During the Class Period, Micron Consumer sold and distributed DRAM to customers throughout the United States. Micron Consumer is the "consumer-facing entity of Micron Technology." The Micron Consumer name brought several entities—Lexar Media, Inc. (U.S.), Crucial Technology (U.S.), Lexar Media (EMEAI region), Lexar Media (APAC region), and Lexar Media (Japan) under one name as of July 17, 2012. Micron Consumer sells, among other things, Crucial-branded DRAM in the U.S. via www.crucial.com. Crucial is a Micron Technology brand.

17. Defendants Micron Technology, Micron Semiconductor, and Micron Consumer are collectively referred to herein as "Micron."

#### 2. The Samsung Defendants

- 18. Defendant Samsung Electronics Co., Ltd. ("SEC") is a Korean corporation and maintains its executive offices at 129, Samsung-ro, Yeongtong-gu, Suwon-si, Gyeonggi-do, Korea. During the Class Period, SEC manufactured, sold, and distributed DRAM throughout the world, including the United States.
- 19. Defendant Samsung Semiconductor, Inc. ("SSI") is a California corporation located at 3655 North First Street, San Jose, California 95134. SSI is a wholly owned "multi-billion dollar subsidiary" of SEC. During the Class Period, SSI sold and distributed DRAM throughout the United States.
  - 20. Defendants SEC and SSI are collectively referred to herein as "Samsung."

#### 3. The SK Hynix Defendants

21. Defendant SK Hynix, Inc. (f/k/a Hynix Semiconductor, Inc.) ("SK Hynix Korea") maintains its head offices at 2091, Gyeongchung-daero, Bubal-eub, Icheon-si, Gyeonggi-do, Korea. SK Hynix Korea "is the second-largest memory chip manufacturer in the world, leading the global memory semiconductor market and the sixth-largest company in the semiconductor field."

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SK Hynix Korea's "main products are DRAM and NAND flash." During the Class Period, SK Hynix Korea manufactured, sold, and distributed DRAM throughout the world, including the United States. 22. Defendant SK Hynix America, Inc. (f/k/a Hynix Semiconductor America, Inc.)

- ("SK Hynix America") is a California corporation located at 3101 North First Street, San Jose, California 95134. SK Hynix America is a wholly owned and controlled subsidiary of SK Hynix Korea. During the Class Period, SK Hynix America sold and distributed DRAM throughout the United States.
- 23. Defendant SK Hynix Korea and SK Hynix America are collectively referred to herein as "SK Hynix."
- 24. Micron, Samsung, and SK Hynix are collectively referred to herein as "Defendants."

#### IV. AGENTS AND CO-CONSPIRATORS

- 25. Various other individuals, partnerships, corporations, and other business entities, unknown to the Plaintiffs, have participated in the violations alleged herein and have performed acts and made statements in furtherance thereof. Plaintiffs reserve the right to name some or all these persons as defendants later.
- 26. The acts charged in this complaint have been done by Defendants or were ordered or done by Defendants' officers, agents, employees, or representatives, while actively engaged in the management of Defendants' affairs.
- 27. Whenever in this complaint reference is made to any act, deed, or transaction of any corporation, the allegation means that the corporation engaged in the act, deed or transaction by or through its officers, directors, agents, employees or representatives while they were actively engaged in the management, direction, control or transaction of the corporation's business or affairs.
- 28. Each Defendant or co-conspirator acted as the principal, agent, or joint venture of, or for, other Defendants and co-conspirators with respect to the acts, violations, and common

course of conduct alleged by Plaintiffs. Each Defendant and co-conspirator that is a subsidiary of a 1 2 foreign parent acts as the United States agent for DRAM made by its parent company. 3 V. **CLASS ACTION ALLEGATIONS** 4 29. Plaintiffs bring this action both on behalf of himself and as a class action pursuant 5 to Federal Rules of Civil Procedure 23(a) and (b)(3), on behalf of the following class: 6 All individuals and entities that, during the period from June 1, 2016 through at least February 2018, purchased DRAM in the United States directly from one or 7 more of the Defendants, their subsidiaries, or their affiliates. Excluded from the Class are Defendants and their parents, subsidiaries, affiliates, all governmental 8 entities, and co-conspirators. Plaintiffs do not know the exact number of class members because such information 9 30. is in the exclusive control of Defendants. Plaintiffs believe that, due to the nature of the trade and 10 11 commerce involved, there are likely thousands of class members, geographically dispersed throughout the United States such that joinder of all class members is impracticable. 12 31. Plaintiffs' claims are typical of the claims of the class in that Plaintiffs are direct 13 14 purchasers of DRAM, all class members were damaged by the same wrongful conduct of Defendants and their coconspirators as alleged herein, and the relief sought is common to the class. 15 32. 16 Numerous questions of law or fact arise from Defendants' anticompetitive conduct that are common to the class. Among the questions of law or fact common to the class are: 17 Whether Defendants engaged in a contract, combination or conspiracy 18 a. 19 among themselves to fix, maintain, or stabilize the prices for DRAM sold in the United States; 20 b. Whether Defendants engaged in a contract, combination, or conspiracy to 21 22 restrict output of DRAM sold in the United States; 23 Whether Defendants restricted output of DRAM sold in the United States c. 24 and committed other conduct in furtherance of the alleged conspiracy; 25 d. Whether the conduct of Defendants caused prices of DRAM sold in the 26 United States to be artificially inflated to non-competitive levels; and 27

- e. Whether Plaintiffs and other members of the class were injured by the conduct of Defendants and, if so, the appropriate class-wide measure of damages and appropriate injunctive relief.
- 33. These questions of law or fact are common to the class and predominate over any other questions affecting only individual class members.
- 34. Plaintiffs will fairly and adequately represent the interests of the class in that Plaintiffs are direct purchasers of DRAM from at least one Defendant and have no conflicts with any other member of the class. Furthermore, Plaintiffs have retained competent counsel experienced in antitrust and class action litigation.
- 35. A class action is superior to the alternatives, if any, for the fair and efficient adjudication of this controversy.
- 36. Prosecution of separate actions by individual class members would create the risk of inconsistent or varying adjudications, establishing incompatible standards of conduct for the Defendants.
- 37. Injunctive relief is appropriate as to the class because Defendants have acted or refused to act on grounds generally applicable to the class.
- 38. Plaintiffs reserve the right to expand, modify, or alter the class definition in response to information learned during discovery.

#### VI. TRADE AND COMMERCE

- 39. During the Class Period, Defendants, or one or more of their subsidiaries, sold and shipped substantial quantities of DRAM in the United States in a continuous and uninterrupted flow of interstate and international commerce to customers, including through and into this judicial district.
- 40. The business activities of Defendants that are the subject of this complaint were within the flow of, and substantially affected, interstate trade and commerce in the United States and caused antitrust injury in the United States.
- 41. During the Class Period, Defendants collectively controlled most of the market—approximately 95%—for DRAM, both globally and in the United States.

#### VII. STATEMENT OF FACTS

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#### A. What is DRAM?

- 42. DRAM is one of the most common forms of semiconductor memory, a vital component in modern digital electronics. Composed of silicon wafers, DRAM are high density, low-cost-per-bit, random access memory components that store digital information and provide high-speed storage and retrieval of data used in personal computers and servers, laptops, tablets,
- televisions, printers, cameras, cellphones, and in industrial applications, such as automotive, military, and aviation devices. DRAM is used as a storage module to hold data as it is processed.
- DRAM is sold in individual chips or as modules with several chips attached to the module.
- 43. DRAM stores each "bit" of data in a separate capacitor within an integrated circuit. The "bit" is the basic unit of information stored in DRAM. A key attribute of a DRAM chip is its density—the amount of information it can store in the tiny circuits etched into its silicon surface. This attribute makes it very attractive for use in digital electronics and in industrial applications.
- 44. "RAM" or "Random Access Memory" is the information storage or memory in a computer that stores running programs and data for the programs. Data (information) in the RAM can be read and written quickly in any order. Normally, the RAM is in the form of computer chips, such as DRAM.
- 45. Each capacitor on a DRAM chip can be either charged or discharged; these two states are taken to represent the two values of a bit, conventionally called 0 and 1. Since even "non-conducting" transistors always leak a small amount, the DRAM capacitors will slowly discharge, and the information eventually fades unless the capacitor charge is refreshed periodically. Because of this refresh requirement, it is a dynamic random-access memory as opposed to static random-access memory (SRAM) and other static types of memory. Unlike flash memory, DRAM is volatile memory (versus non-volatile memory) since it loses its data quickly when power is removed. However, DRAM does exhibit limited data remanence.

### B. DRAM Industry: Background

46. The DRAM industry is a multi-billion-dollar industry. The DRAM market grew to \$73 billion in revenue in 2017, a growth rate of 77%. In the first quarter of 2018, Samsung

achieved revenue of a record-high \$10.36 billion from global DRAM sales. Defendants are the world's largest manufacturers of DRAM.

- 47. The DRAM market is highly concentrated, with just three companies dominating the industry. Defendants Samsung, Micron, and SK Hynix grew their combined market share from "just under 60% in 2007 to 95% in Q2 [of] 2017."
- 48. Defendants control the DRAM supply globally and their customers require a certain amount of DRAM for their products to work, thus DRAM is a "sellers' market." "Device manufacturers need a certain amount of DRAM to meet performance requirements for systems that they may have worked on developing several quarters ago. This forces companies to buy DRAM irrespective of higher prices, without being able to meaningfully scale back."
- 49. DRAM is a commodity. Price quotes should depend primarily on supply and demand for the most part rather than on technological advantages. Like other electronic product markets that have been the subject of antitrust investigations (e.g., Cathode Ray Tubes, Lithium Ion Batteries, and Capacitors), the DRAM market has characteristics that make it susceptible to collusion, including: (a) a concentrated market dominated primarily by a few companies (here, the three Defendants control approximately 95% of the market); (b) significant barriers to entry; (c) inelastic downstream demand (for products made with the products at issue); (d) standardization or commoditization of products; (e) avenues that allow the Defendants to exchange or signal competitive information; and (f) pricing behavior that is inconsistent with a competitive market.
- 50. For example, Defendants had many chances to collude through common participation in trade associations and industry groups, and through their overlapping business relationships. Defendants also had the means to monitor each other's compliance with agreements not to compete, through DRAMeXchange—a research unit of TrendForce, a market intelligence provider, and an authoritative source for DRAM-related data oft-cited and widely-relied upon by industry analysts and participants. DRAMeXchange provides subscribers with up to date (monthly, in some cases daily) information about defendants' capital expenditure capacity by specific brand and plant, output by specific brand, plant, and type of DRAM, production process and technology utilized, supply-demand sufficiency, and spot and contract prices. This is precisely the type of

growth for the year to be high 40%s. The second quarter we experienced ASP

decline of DRAM at low single digit.

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Samsung noted that "while the market demand remains strong, the suppliers weren't able to bring on additional supply much more other than us, and therefore we were in a very good position to capture this opportunity. That is resulting in the higher bit growth expectations that you have heard."

- 56. On its third quarter earnings call in October 30, 2014, Samsung stated its policy "that our bit growth rate next year should or would have to be higher than the industry. That is our goal." Samsung also noted in response to investor questions that "if we see the price to be very attractive, then we can use the idle capacity to increase our work in progress, which has helped us this year."
- 57. Again, on Samsung's fourth quarter earnings call on January 29, 2015, Samsung discussed its plans to exceed market growth:

For DRAM business in Q4, our bit growth was flat from Q3 as well as ASP which was also flat. For the first quarter 2015 for DRAM bit growth, we expect both market and Samsung Electronics to be flat from Q4. We are expecting about mid 20% bit growth for market growth for DRAM and our bit growth we believe will outgrow that of the market growth.

58. On the earnings call, Samsung noted that:

[A] shortage in the industry would be great news. I don't think a shortage will happen overnight. We will have signs to indicate a shortage coming forward, and so if we do see such signs such as the economy picking up or orders for other components picking up, I am sure – looking at all of the resources that we have, not only in our side but also in the overall semiconductor side, personally I think that we will find a way of capturing any shortage opportunities if they do materialize.

Thus, Samsung reiterated its plans to "outgrow the industry," *i.e.*, to expand production aggressively and at a pace more rapid than its competitors could match: "the main reason why we are planning and expecting to outgrow the industry is because we have better productivity compared to our competitors based on our technology leadership in terms of the manufacturing. That is the main reason why we're expecting to outgrow the industry." Samsung further noted that "the reason why last year and the year before the situation on the DRAM side was so favorable for us was mainly caused from the supply side rather than the demand side." Revenues had increased not due to higher prices but because Samsung had produced and sold more DRAM.

- 59. DRAMeXchange reported that DRAM prices declined from October 2014 to June 2016, with "the average contract price of DDR3 4GB plunging 62% from US\$32.75 to US\$12.5."
  - D. From 2015, Micron Made Public Comments, Calling for Supply Restrictions
- 60. From 2015, Micron engaged in many public exhortations, inviting its competitors to stop adding capacity. Samsung and SK Hynix responded to these exhortations.
- 61. For example, on Micron Technology's first quarter earnings call on January 6, 2015, Mark Durcan, Micron's then-CEO, stated that Micron expected "continued favorable market conditions for 2015 led by constrained supply in DRAM." Durcan further indicated that Micron expected "industry bit growth in the low to mid 20% range in 2015 with the development of advanced process technology proving to be disruptive to wafer production." Durcan concluded by sharing Micron's belief that "even with steps taken to address the otherwise declining gross wafer production in DRAM the net wafer output in the industry will stay relatively steady or decline slightly going forward leading to a relative stability of bit supply growth even beyond 2015."
- 62. On Micron's second quarter earnings call on April 1, 2015, Durcan made similar comments, stating, "[f]or 2016 . . . we expect to be in line with or slightly above the industry bit growth." Durcan went on to say that the DRAM industry is "a more rational industry and with that is coming better behavior" and that Micron would "do the right things to run our business," including, "not selling inventory below acceptable prices." Plaintiffs contend that Mr. Durcan's comments regarding "better behavior" were intended to announce to Micron's competitors a standard they were expected to meet, and constituted an invitation to enter into a collusive scheme whereby the Defendants would maintain their respective market shares and slow output growth to enable all suppliers to extract higher prices from their customers, including Plaintiffs.
- 63. During this same second quarter earnings call, Mark Adams, Micron's then-President and interim CFO, also signaled movements in Micron's capacity, stating, "[a]lthough these manufacturing moves generally weigh on production bit output guidance, our DRAM process transitions will more than make up for the bit or wafer effect. As a result, we are guiding to high single digit sequential output growth for each of the next couple of quarters."

- 64. On Micron's third quarter earnings call on June 25, 2015, Durcan described overall DRAM market conditions, saying Micron expected "stabilizing ASPs across the broader market over time." He further explained that "[c]onsistent with prior expectations, we are forecasting DRAM industry supply bit growth in the mid-20s in calendar 2015 and in the low to mid 20% in calendar 2016."
- 65. Then on Samsung's second quarter earnings call on July 30, 2015, Samsung changed course and first indicated its willingness—and commitment—to abide by Micron's public invitation to limit capacity, stating:

For us it's always been an issue of profitability. Profitability is the top priority of the business that we operate, rather than competing over market share. I feel that it's inappropriate for us to directly mention or comment about production or growth of a specific company, but what we can say is that if you look at this year, even the bit growth overall, including ourselves, was less than what was expected up until now.

- 66. On Micron's fourth quarter earnings call on October 1, 2015, Durcan reiterated Micron's expectation that "industry supply and demand for both DRAM and NAND to be relatively balanced in 2016."
- 67. At the UBS Global Technology Conference on November 17, 2015, Micron CFO Ernie Maddock observed that Micron was in "an environment where you have closely held technology by a very limited number of producers." Maddock further noted that "you're seeing some really rational decisions" and that "we don't foresee a reason that there would be any significant DRAM capacity expansion." Plaintiffs contend that these statements were intended to reach Micron's competitors, Defendants Samsung and SK Hynix, and that Micron's message that there existed no reason for any significant DRAM capacity expansion was readily understood.
- 68. Similarly, on Micron's first quarter 2016 earnings call on December 22, 2015, Mark Durcan noted that "[t]he DRAM industry consist[s] of only three technology developers, based on current long-term outlook we foresee technology driven supply growth slowing and can envision a future in which no additional DRAM wafer capacity is required." Micron estimated that "industry bit supply growth will be in a low 20% range in 2016, in line with demand and that industry fundamentals will remain healthy over the long-term."

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- 69. In early 2016, DRAM prices were still falling with Micron reporting a "30% decline in revenue [] paired with a quarterly loss." Reports noted "Micron's financial performance going forward is going to depend heavily on DRAM pricing, and it will take a stabilization of prices before Micron is able to return to earnings growth. Unfortunately for the company, there's not much reason to believe that DRAM prices will improve anytime soon." (emphasis added). Analysts noted Samsung's past "aggressive behavior," with its focus on expanding its market share in DRAM. One commentator even noted that Samsung may be "the sole survivor in DRAM" as a result of its competitive behavior.
- 70. On Micron's second quarter earnings call on March 30, 2016, when questioned about the likelihood of the company cutting production to restrict supply, Micron's then-CEO Mark Durcan stated "we think we would be foolish to be the first ones to take capacity off," while Micron CFO Ernie Maddock stated "it's a really ill-advised move to be unilaterally cutting production." (emphasis added). Both statements served as a further invitation to Micron's competitors to enter a scheme of coordination. Mr. Durcan also signaled that Micron would not try to take market share from its competitors: "Our focus isn't on market share. Our focus is on making sure that we've deployed equivalent advanced technology, at least equivalent advanced technology to our competitor, so that we're not incentivizing others to play for market share."
- 71. SK Hynix reported a 17% fall in revenue from the previous quarter in March 2016. While analysts suggested that Samsung appeared to be engaging in a competitive price war, SK Hynix announced its plans for "a below-industry growth rate while protecting its unit sales prices," as strong statement of willingness to enter and endorsement and ratification of the scheme Micron had proposed.

#### E. In 2016, Defendants Changed Their Behavior and Responded to Micron's **Invitations to Restrict Supply**

72. Within a month of Micron's statements, Samsung announced at its first quarter earnings call on April 28, 2016 that "[f]or DRAM business in Q1 this year, our bit growth was negative low single digit with low teens of ASP decline." In response to investor questions, Samsung noted: "We don't expect there to be major increases in supply of DRAM in the near

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future. . . . And we will in terms of full year 2016 DRAM shipment we expect to be in line with the market growth."

- 73. Meanwhile, a Samsung executive in South Korea engaged outside help to ensure its message about highly sensitive, confidential information was conveyed to Micron and SK Hynix in a manner that would bear the imprimatur of reliability. A confidential witness who is a former Samsung executive who worked on Samsung memory and officed at Samsung North America's San Jose, California headquarters (in this District) during the conspiracy has come forward, and described certain conversations he had with Pablo Temprano, another Samsung executive in the United States. In early 2016, Sewon Chun, a Samsung executive vice president for Memory Marketing with authority over pricing and production for Samsung DRAM, advised Mr. Temprano to leak the information that Samsung was raising prices on DRAM to Cleveland Research industry analyst Sean Muir. As of early 2016, Mr. Muir published a regular monthly industry report known to be closely monitored by the Defendants. Although he was reluctant to do so, Mr. Temprano eventually leaked the price increase information to Mr. Muir. This confidential witness attests that Samsung leaked this information to reassure Micron and SK Hynix that they could safely raise prices as well, without fear that Samsung would undercut them on price, as Samsung might have done if it intended to compete in the non-collusive manner of boosting production to chase greater market share.
- 74. SK Hynix seemingly responded to Micron's invitation as well. Despite fear from industry analysts that SK Hynix would be hurt by a competitive price war with Samsung, *Barron's* reported that "Hynix does not seem to be striking back."<sup>2</sup>
- 75. At the JP Morgan Global Technology, Media and Telecom Conference on May 25, 2016, Durcan noted that "bit growth next year will be 20%-ish" "as long as nobody adds any incremental DRAM wafers," and "[i]f wafers actually come down as we're starting to hear some equipment suppliers talk about, then it could be mid- to high-teens, in which case that would be more beneficial." Durcan noted that, in 2014, Samsung "added some wafers probably more than

<sup>&</sup>lt;sup>2</sup> Shuli Ren, *SK Hynix Sees Quick Rebound In Q2, No Price War In DRAM, NAND*, Barron's (October 25, 2019, 4:18 PM), https://www.barrons.com/articles/sk-hynix-sees-quick-rebound-in-q2-no-price-war-in-dram-nand-1461638470.

they in retrospect would have . . . I don't think the intention was to oversupply the market. But following that, we had a fairly significant decline over the last couple of years[.]" When asked if Micron and its competitors were being disciplined regarding the DRAM segment of the market, Durcan continued, "[W]e all are going to either benefit or be hurt by excess supply in the marketplace." Durcan stated that he expected Defendants to maintain discipline regarding bit growth: "there's a natural tightening tendency absent, somebody wanting to do something different than that. And so I'm – I actually remain bullish on the long term value, the DRAM business and the actions of the competitors in the marketplace."

76. On May 26, 2016, the World Semiconductor Council's 20th Anniversary Meeting took place in Seoul, South Korea. Park Sung-wook, CEO of SK Hynix, was one of six chairmen of the World Semiconductor Council. The meeting was attended by representatives from China, Taiwan, the EU, Japan, the U.S., and Korea. Samsung Electronics was one of those in attendance, with one Samsung attendee quoted in media reports following the meeting. Just days before the start of the Class Period, representatives of at least two Defendants had a clear opportunity to communicate directly. Defendants are also all members of the United States' Semiconductor Industry Association, which appoints delegates as members of the World Semiconductor Council.

## F. Defendants' Agreement to Restrict DRAM Supply Led to Rising DRAM Prices

77. As alleged in detail below, prior to and during the Class Period, Defendants agreed to delay or slow capacity, or not to expand capacity at all. This coordination aided Defendants' efforts to stop DRAM prices from falling and caused prices to dramatically reverse course. One method Defendants used to effectuate their agreement was to communicate their shared intentions to limit DRAM capacity through public statements, and each taking the agreed upon actions in response.

78. Defendants made statements in earnings calls, press releases, media, or other public documents and monitored each other's plans.

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 increasing supply/capacity, slowing growth in capacity or supply, etc. represented a deviation from past business practices.

80. By reassuring each other through these communications, Defendants demonstrated

Defendants' statements about capacity discipline, limiting production or supply, not

- 80. By reassuring each other through these communications, Defendants demonstrated each was committed to their common scheme of maintaining capacity and supply discipline to restrict output during steady increases in demand and rising prices unlike in 2014, and contrary to their individual interest in increasing market share and short-term profits.
- 81. In fact, Defendants' conspiratorial conduct was extremely effective in causing DRAM prices to climb sharply from the middle of 2016 to the present. During this period, DRAM spot prices rose approximately 350%—an increase totally unique compared to DRAM's prior pricing history. Defendants, as a result, reaped huge profits during the Class Period.
- 82. Defendants' illegal and anticompetitive behavior, alleged herein, artificially stabilized and raised the prices of DRAM during the Class Period. As a result, DRAM prices were higher than they would have been absent the conspiracy.
- 83. After several public statements by Micron regarding the need to limit capacity, in 2016, Samsung acceded to Micron's invitations and abruptly changed its behavior. Rather than aggressively pursuing market share, Samsung changed focus. On January 29, 2016, Samsung, at its fourth quarter 2015 earnings call forecasted growth in line with the market for the coming year: "For 2016, for the whole year, the DRAM market bit growth, we expect mid-20%, and our bit growth is expected to grow align with the market." Samsung also announced its plans to move away from its aggressive market share approach to focus "on maintaining our market leadership rather than own growth and continue to expand the sales of high value-added and differentiated products," thereby confirming for Micron and SK Hynix that they could increase prices without fear of Samsung undercutting them to claim market share.
- 84. On June 16, 2016, Micron's CFO Ernie Maddock reassured the market—in response to a question about Samsung's "disruptive" behavior—that "this idea that there is a general reduction in DRAM CapEx planned by our Korean competitors and that we believe is very consistent with other messages that we're hearing in the marketplace. So am I concerned? We're

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always concerned. Do we believe that that disruptive behavior is a high likelihood? It just doesn't feel as if that's the case right now." Plaintiffs contend that Mr. Maddock's comments, which constituted forward looking statements materially relevant to his company's performance to an audience including many current and potential investors, were based not just on feelings but also Defendants' mutual assurances.

- 85. From June 2016 onwards, DRAM prices increased, yet each Defendant limited bit growth by not adding significant wafer capacity and consistently communicated their plans to grow in line with the market rather than pursuing market share so that slowly expanding market supply would continue to lag and would never fully catch up with market demand. This knowingly coordinated behavior generated consistent anticompetitive overcharges and enabled each of the three competitors to enjoy its respective share of these illicit monopoly profits.
- 86. On Micron's June 30, 2016 third quarter earnings call, Mark Durcan stated "[i]n light of current market conditions, we have no plans to add DRAM wafer capacity."
- 87. On SK Hynix's July 21, 2016 second quarter earnings call, SK Hynix stated, "DRAM bit shipment growth is expected to be in the high single digit in the third quarter, which will make the shipment growth for the year to be low to mid 20%, in line with market growth."
- 88. Just seven days later, at its July 28, 2016 earnings call, Samsung reiterated its plan to grow in line with the market, predicting very similar growth to SK Hynix: "For the third quarter, we expect the DRAM market bit growth to be mid-teens and we will grow along with the market. And at this point, we expect 2016 DRAM market bit growth to be mid-20%, and we will grow in line with the market."
- 89. Industry analysts noted "a sudden market upturn began in the second half of" 2016. "To a large extent, the chip market is booming more than expected thanks to a sustained surge in memory chip pricing driven by tight supply. IC Insights said the DRAM market is now expected to grow by 55 percent this year, while the market for NAND flash is now expected to grow by 35 percent. In both cases, the sales increases are being driven almost entirely by price increases rather than unit growth."

90. At the Citi Global Technology Conference on September 8, 2016, Micron CFO Ernie Maddock noted: "there are again an increasing number of data points to suggest that you're going to see very little wafer addition, if any." When asked if Micron would change their supply plans in response to improving demand, Maddock reiterated their commitment to the common plan with their competitors: "Well, I mean we have basically announced what we intend to do in terms of bit growth and we're sticking to that." In response to a question as to whether he foresaw any of the producers increasing wafer capacity, Maddock noted:

While I would love to tell you that our competitors have sent us a memo telling us what their expansion plans are, unfortunately I can't report that, but certainly we read the same thing that each of you read and it does suggest that the focus of capital spend in 2017 is going to be NAND as opposed to DRAM on the part of many folks in the competitors face. And as I mentioned, we would expect all of our bit growth to come from technology transition as opposed to any sort of wafer expansion. There have been some pretty dramatic things published which I won't repeat here relative to potentially what's going on with some of our competitors and how they're choosing to use their productive capacity, but there's no sign anywhere in the market that suggests there's a plan to expand DRAM wafer capacity.

- 91. By October 2016, Micron was reporting "better-than-expected" fourth quarter revenue. Analysts noted that "[w]ith DRAM prices rebounding to 7 month highs, Micron is benefiting as the supply glut in the market has dried up following aggressive cut backs in production amid signs of a bounce back in demand." Micron's Durcan said, "We are seeing marketing conditions in terms of both slowing supply growth and improving demand across key segments."
  - 92. On Micron's October 4, 2016 earnings call, Durcan noted:

We've seen further evidence that DRAM wafer output is declining as a result of lost throughput related to the 20-nanometer and 1X nanometer conversions. Absent some replacement of these wafers, we could see industry supply growth as low as mid-teens in 2017. As some of lost wafer output is replaced, industry supply growth could be in the high-teens percent range. This compares to our long-term bit demand growth forecast in the low to mid 20% range.

Given this, Durcan further stated that Micron felt "pretty good about where [it sat] given trends in the marketplace" and that it did not "feel quite as much urgency as we might under different market conditions.

93. In its October 27, 2016 earnings call, Samsung again noted that its bit growth rates would "be in line with market bit growth in DRAM next year. Once again, as we have always

mentioned, regarding DRAM, our focus is not to increase our market share but to maximize our profits." In response to a question on the potential to add wafer capacity, Samsung reiterated its position: "Regarding the DRAM, once again, our bit growth will be focused more on process migration. And so as we have mentioned, we will be focusing on quickly and flexibly responding to the market environment as it unfolds." Reiterating again, "And once again, in terms of our DRAM business, our basic approach [is] that we will be more profitability-oriented than market share-oriented and we plan to next year, at this point, expect to grow at market level."

- 94. Regarding investment and capacity plans for DRAM, Samsung reiterated that although they would be executing "supplementary investment on the remaining space of Line 17," "this is not to increase capacity, but to supplement and make up for the natural capacity decrease that we experience as we migrate towards 1X." Continuing, "Currently we have no plans of increase or adding a DRAM capacity to the Pyeongtaek campus."
- 95. At the Credit Suisse Technology Media & Telecom Conference on November 29, 2016, Ernie Maddock, Micron's CFO noted:

I think a lot of that confidence goes back to the fundamental view of this supply and this demand. With no way for additions, we are increasingly present that you are going to see this supply grow, at something less than 20%, and even with some room for error on the DRAM with demand side, we still see a number there north of 20%.

He continued "our objective is to close the gap and make it as narrow as reasonable without doing anything that would potentially be disruptive to our performance or the industry's performance."

- 96. At the Barclays Technology Conference on December 7, 2016, Micron's Maddock recognized the change in Samsung's behavior, noting that the "absence of capacity additions" meant the industry was now "back into this fundamentally healthier period." Maddock also forecast that supply would grow slower than demand: "So as we look at the supply side of the house, somewhat between 15% and 20% supply growth coming from these technology transitions and that is against a demand environment that we think is going to grow somewhere in the range of 20% to 25% on a bit basis."
- 97. On Micron's earnings call on December 21, 2016, Micron's Durcan differentiated the current situation from that seen in 2014 and indicated that Samsung had learned from its

where perhaps a little bit a miscalculation by one of the suppliers, but that they probably learned from so there is that." He continued that Micron "had no plans to add new wafers this year." In response to investor questions concerning additional capacity, he noted:

mistakes in 2014: "Well I think that part of what happened in the last latter stages of the last cycle

We don't have great crystal ball as to where our competitors are doing. We read the same reports that you guys read. All of that plus all the other internal intelligence we can generate that baked into our ranges and in the data sheet that we provided. So I think there has been some chatter recently potentially about few incremental wafers from one of the suppliers. Our view of that is if that were to happen, it's a relatively minor adjustment in terms of the overall scope of the bit growth that we're projecting and it would probably not cause us to change that range that we've giving you.

Durcan further stated that "[f]or the industry, supply is slowing, demand is stronger on a number of key segments, and inventory is at low levels." Micron's confirmation that it monitored its competitors' reports and statements indicated its understanding that Samsung and SK Hynix would be expected to receive the messaging in Micron's own statements, in addition to making clear that Micron would receive and act on reassurances that Samsung and SK Hynix gave publicly, before they could be confirmed out of the public eye as well.

98. Industry analysts noted in early 2017 that while the global increase in DRAM bit demand was expected to surpass 20% in 2017, global DRAM bit supply—which is almost entirely controlled by Defendants—was expected to grow by just 19% in 2017.

99. At the Needham Growth Conference on January 10, 2017, Micron's CFO Ernie Maddock, discussed Micron's confidence that its competitors would not increase supply: "I think their comments need to stand on their own and their comment seems to suggest a rational approach to addressing the supply/demand constraints of the DRAM market." Maddock repeated Micron's commitment to the common plan: "Our review of the DRAM business is that there will be somewhere between 15% and 20% bit supply from Micron and all the other participants in the industry. And then from a demand point of view, we think demand is going to be somewhere a little bit north of 20%, so somewhere between 20% and 25%."

100. At its fourth quarter earnings call for 2016, Samsung again recommitted to limiting its bit growth in line with the market: "For Q1 2017, we expect the DRAM market bit growth to

1	decline high single digit and our bit growth will decline low-teens. For 2017, whole year, we				
2	expect year-end bit growth to be high-teens and our bit growth will be similar level." In response				
3	to an investor question concerning Samsung's ability to boost capacity, Samsung reiterated its				
4	focus on technology migration, explaining:				
5	We believe we are able to cover the current market demand through our				
6 7	technology migration. So that is why we will be maintaining our operation flexibly and try to cover the market demand within our technology migration. So, given the size as well as the lead time necessary for increase of DRAM capacity, we believe that temporary increase of DRAM supply is not very easy.				
8	101. Concerning its capacity plans, Samsung stated that it would take a "step by step"				
9	approach and emphasized it would be "monitoring the market situations as well as the				
10	competitors."				
11	102. On January 25, 2017, SK Hynix announced its plans for "a DRAM bit shipment				
12	growth that is on par with the market for this year." SK Hynix similarly warned that "DRAM chip				
13	supply growth may not keep up with demand."				
14	103. SK Hynix also announced on its fourth quarter earnings call on January 25, 2017				
15	that "prices rose sharply for both DRAM and NAND as market improvement continued from the				
16	second half of last year" and "profitability improved significantly across all products, thanks to				
17	rising prices." Regarding DRAM bit growth, however, SK Hynix stated that "throughout the first				
18	half of this year supply is not going to meet the demand which remains very strong[.]"				
19	104. On February 1, 2017, Moody's Senior Analyst and Vice President, Gloria Tsuen,				
20	supported SK Hynix's positive rating outlook, noting that "SK Hynix's 4Q 2016 results continued				
21	to show pricing recovery in DRAM, amid strong demand and disciplined industry supply."				
22	105. In March 2017, Micron's Durcan spoke to a reporter for Barron's about supply				
23	levels:				
24	Durcan said in response to my question of whether a whole bunch of new supply will enter the market, "We don't see that happening right now."				
<ul><li>25</li><li>26</li></ul>	"As best we can tell, when we put all that we know in our own model, there is not a big new wave of supply coming."				
27	Of course, "Further out, you get less certainty," he conceded, "because people can				

not going to happen any time soon."

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add wafers, but right now, there are fairly long lead times on equipment, so that's

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He added, in a formulation communicating certainty regarding the other Defendants' intentions, that "There are not enough new wafers coming to create oversupply." (emphases added).

On March 9, 2017, Micron's Maddock reiterated the same growth forecast of "15% 106. to 20% bit growth in supply and 20%, 25% sort of intrinsic demand growth" at the Susquehanna Semi, Storage, & Technology Conference. Maddock noted, "But at the end of the day, it has typically not been Micron who has expanded industry capacity when the margin profile upgrade . . all of the statements and all of the actions thus far suggest the things may indeed [be] different in terms of how the participants are thinking about, the balance of profitability versus market share." Maddock reiterated that Micron is "public about the fact that we have no current plan to add wafers in any form."

107. On March 23, 2017, Micron also reiterated an industry-wide forecast of bit supply growth between 15-20% and demand growth between 20-25%: "It's still, in our view, it's 15% to 20% supply growth this year, could actually be less than that if there's less new wafers than we have in our plan. Demand is still 20% plus." In response to a question as to whether Micron would add wafer capacity because of "such strong pricing out there in the market," Micron's Durcan responded: "We're not focused on adding more supply . . . We do have white space in both our Fab 16 in Taichung as well as Fab 10X, but we're not planning any capacity additions this year." In response to a question concerning Samsung expanding supply, Durcan explained:

Again, I think the last cycle was a little different with that instability in supply created by the Hynix fire. I don't know why they would intentionally repeat the mistake from last cycle. They probably are enjoying making good margins . . . Samsung is actually probably on the low end over the next couple of years relative to what's going on in the industry as a whole. And the industry as a whole is probably a little bit south of where we think demand growth is.

108. On its April 24, 2017, first-quarter earnings call, SK Hynix reiterated that "the current projection for about 20% level growth is also based on the assessment of . . . all of the factors." SK Hynix further stated that DRAM demand growth was "expected to outpace supply growth" and that "[t]here is not enough clean room space to significantly increase DRAM capacity[.]" As part of this market outlook, SK Hynix explained that it believed "that the supply shortage will continue to the end of this year."

109. At Samsung's first quarter earnings call for 2017 on April 27, 2017, Samsung confirmed its plan for its DRAM bit growth to be "aligned with the market." "For DRAM in Q1, our bit growth declined low-teens, while ASP increased low-20%. For second quarter, we expect DRAM market bit growth to be mid-single digit increase and we expect our DRAM bit growth in second quarter to be high-single digit. And for the year, we expect DRAM market bit growth to be high-teens and we expect to grow in line with the market." Again, in response to investor questions about capacity, Samsung repeated its commitment that "we have no plans of additional capacity," other than to "make up for the loss that happens as we migrate to the 1X." Samsung noted, "[W]e've always had a very flexible capacity operation that optimizes the capacity for each product depending on the market situation that unfolds."

110. Samsung stated that the memory market was as of that point "now protected by quite a high entry barrier, because memory business today requires not only the very cutting-edge processors migrated, but also needs to have various high value-add solutions to go with the products."

Brokers Conference, Micron's Maddock noted that Micron and its competitors—unlike previous years—were being careful not to add supply: "if you listen to the commentary coming from industry participants on the supply side it reflects a great deal of discipline and thoughtfulness with respect to how the industry participants are considering supply expansion . . . Although we don't speak for the industry, the other participants have spoken and indicated a great deal of discipline." Micron reiterated supply growth that matched that of its competitors: "on the DRAM side you're going to see somewhere between 15% and 20% growth in bits supplied, that's something that the other suppliers in the market are also saying, within reasonable range." Micron also flagged that its plans to avoid adding wafer capacity were consistent with those of its competitors:

I think that's reasonably consistent with certainly what we've said about our intent, and then certainly the public comments of the other industry participants have been pretty much exactly that. That while you do get some wafer loss as a result of technology transitions, the intent that we have is to maintain flat wafer outs, so essentially you are adding a little bit of capacity to make up for those lost wafer outs, but as an industry as a whole, you are not adding substantial incremental industry wafers and that would contribute to or allow you to get into this 15% to 20% range in terms of bit growth.

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industry:

And we feel that from a larger perspective over the course of a multi-year period, it feels as very much as if you'll have good balance between supply and demand as long as capital discipline is exercised. And certainly Micron has indicated the difference to be reasonably disciplined with its capital investments, and other industry competitors in their particular public disclosure[s] have said similar things.

Conference, Micron's Maddock noted the consistent approach taken to limit supply across the

On June 6, 2017, at the Bank of America Merrill Lynch 2017 Global Technology

113. In response to questions as to how Micron expected competitors to act in the improved industry circumstances, Micron noted:

I can say our view of industry bit demand will have to be materially different than in the peers to be today to begin to have a think about expanding capacity well beyond where we are thinking today which is predominantly to get that capacity through technology transition . . . I don't think our view of how we look at the industry is very – very different than how other rational smart people sitting and other competitors tend to look at the industry.

114. At the Robert W. Baird Global Consumer Technology conference on June 8, 2017, Micron's Maddock noted:

[T]here has actually been much more disciplined behavior on the part of the remaining industry participants, of which there are now only 3, it's Micron, Samsung and Hynix. And so while each of us is assessing the market, looking at the market, I think there's great consistency between suppliers relative to our view of market growth opportunities on the demand side. And what you see being exercised today is disciplined investment around expansion of capacity relative to expansion of demand. And each one of us has made our own independent comments on what we think makes sense for our particular company. In Micron's case, we said that we have no plans for additional new wafer fab capacity that we will get the bits that we require to serve the market from technology transitions.

115. On Micron's June 29, 2017 earnings call, Micron President, CEO, and Director Sanjay Mehrota noted Micron's position that "for calendar 2017, we expect DRAM industry bit supply growth of between 15% and 20%, slightly below our view of demand growth." In response to a question regarding Micron's views on adding more DRAM wafer capacity, Mehrota reiterated Micron would focus on technology transitions instead of increasing capacity: "In terms of any new capacity, I mean, we would certainly have to first make sure that we have captured the maximum potential of our technology transition capability in manufacturing. And then we'll have to certainly

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consider adding new capacity." Again, Micron's comments signaled its ongoing commitment to the output restriction scheme to Samsung and SK Hynix. 116. At SK Hynix's second quarter earnings call on July 24, 2017, SK Hynix similarly stated its plan for DRAM bit shipment at "low 20% on par with the market." It further signaled to

see that there is sustained projection or sustained demand growth in the years ahead before we

capacity increase planned within this year, especially because for DRAM . . . we cannot meet the

the industry its intention to increase capacity, saying, "for both DRAM and NAND, there is some

growing market demand only with technology migration[.]"

At Samsung's earnings call on July 27, 2017, Samsung again stated its plan to keep its bit growth aligned with the market growth. "In the third quarter, we expect market DRAM bit growth to be high-single digit, and we expect our DRAM bit growth to be low-teens. And for the year, we expect the DRAM market bit growth to be high-teens, and we expect our bit growth to be aligned with the market growth." Samsung recognized that "[d]ue to restriction of industry supply, supply and demand remained solid and price continued to rise." In response to investor questions, Samsung reiterated again, that in contrast to its pre-Class Period aggressive market share focus, "we will refrain from, for example, increasing market share, fighting on volume. . . . we will flexibly manage our capacity by very closely monitoring the market situation, as well as the supply and demand balance."

118. On August 7, 2017, Micron's Mehrota repeated the same gap between supply and demand at the KeyBanc Capital Markets Annual Global Technology Leadership Forum Conference:

Overall bit supply in the industry is in 15% to 20% range. And when you look at the bit supply growth perhaps, may be a little bit toward the higher end of that 15% to 20% range. But, the demand projection, again, from all the mega markets that I earlier talked about, point to greater than 20% demand for the industry. So, I do believe that for 2017 and heading into 2018 as well, the industry fundamentals will be healthy.

119. At the Citi 2017 Global Technology Conference on September 6, 2017, Micron CFO Ernie Maddock recognized the importance of consolidation to limiting the increase in capacity and reassured investors that this supply discipline would continue into 2018:

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Relative to the supply side, I do think consolidation has been very instrumental in having a disciplined and orderly expansion of supply. We have certainly seen that now over period of a couple of years and we expect based on everything that we can see that you're going to continue to have a disciplined expansion of supply as we look forward into fiscal '18 for Micron.

120. Maddock also reiterated the focus on keeping supply growth below demand growth:

Well, if you listen to the public commentary of the industry participants, the key message across the Board is that the investments are mainly for technology transition with the desire to keep wafer starts roughly flat . . .. But if you look at that, that will allow the industry to grow bits at this 20% plus or minus range over the course of any given year and certainly that feels very well matched to what we believe the demand to grow from a supply point of view, which is in the 20% to 25% range.

- 121. On Micron's fourth quarter 2017 earnings call on September 27, 2017, Micron told investors that it expected the "industry to remain moderately undersupplied for the rest of 2017 for . . . DRAM." In response to questions as to when Micron would begin to outgrow the industry, Micron noted, "I would also tell you that our objective over a multiyear period is to grow at about industry levels . . . really important is the segment that we intend to grow aligned with industry over the course of these multiyear periods."
- 122. Similarly, SK Hynix reported on its earnings call on October 16, 2017 that it intended to grow its DRAM capacity "on par with the market" in 2018, even though the DRAM market was in a state of undersupply.
- 123. On a third quarter earnings call on October 25, 2017, SK Hynix reiterated what its intended growth figures were for DRAM, saying, "the prediction is about mid-20% level, which is higher than our initial plan . . . [W]e are forecasting about low 20% or around 20% level of bit growth for DRAM next year . . . And for Hynix, we . . . foresee that we will be roughly in line with market growth."
- 124. At Samsung's earnings call on October 31, 2017, Samsung again signaled its plan to stay in line with the market.

For DRAM, in the third quarter, our bit growth came in high single-digit and our ASP grew high single-digit as well. For the Q4, we expect market DRAM bit growth to be low single-digit and we expect our growth to be similar. That will bring the 2017 market DRAM bit growth to be approximately 20% and our bit growth will be mid-teens.

Samsung again reiterated that it would maintain its "profit first rather than market share policy." In response to investor questions, Samsung noted that its "basic approach to DRAM capacity management is that we will flexibly manage our capacity especially depending on the market situation for each product, as well as the migration in the 10-nano class process technology."

125. When discussing Samsung's investments in their semiconductor business, Samsung again signaled its commitment to limiting capacity in the DRAM market, noting that "the investments we're making this year and next year in our Semiconductor business is not for immediate bit growth next year. We actually have a longer term horizon. We think that the investments that we're making now and next year is more for the overall business capabilities for the next two to three years."

126. In contrast to Samsung's pre-Class Period aggressive fight for market share, by 2017 Samsung had lost market share, yet still focused on maintaining bit growth at market growth levels. In response to a direct investor question as to whether Samsung planned "to regain its previous market share next year or will you be more trying to maintain where you stand currently?" Samsung again reiterated its commitment to avoiding competition for market share: "the current guidance that we can give you is that for next year, our bit growth for DRAM is expected to be at market growth levels." A decline in market share held by an industry's leader is a plus factor potentially indicative of cartel conduct. Samsung had the highest market share throughout this time period, yet it did not respond to the decline in its market share, focusing instead on growing at market growth levels—despite having additional capacity it could have activated to regain and further grow its share.

127. At the Credit Suisse Annual Technology, Media & Telecom Conference on November 28, 2017, Micron's Mehrota repeated the industry approach to keep supply growth below demand growth: "For fiscal year '18, what we have said is, industry supply that growth 20% . . . while the demand trends I believe will continue to be somewhat stronger than that . . . there may be some wafer capacity additions but they will remain relatively small."

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We are not adding wafers for either technology in 2017. I think if you look at the public comments of other suppliers they are adding marginal numbers of wafers. But essentially if you look at the industry in aggregate even at the end of 2018 it's altogether possible for DRAM that the number of wafers the industry produces is the same or slightly less than it was some years ago.

At the Nasdag Investor Conference on December 6, 2017, Micron's Maddock

Maddock noted in response to another question, "if you look at the public commentary of all the industry participants . . . I think there is a general belief that the industry participants are keenly aware of the fact that the DRAM market is relatively inelastic and the way you serve that market is by making sure there is adequate, but not excess supply." Maddock went on to also say "we think the industry for DRAM [sic] fairly healthy next year . . . we think supply is going to grow sort of in the midpoint of 20% with a small range around that demand, we think will be in that range or slightly higher that should create an opportunity for continued healthy industry conditions."

129. By late 2017, in response to manufacturers looking to enter the market, reports indicated Samsung would soon increase capacity to lower prices and hurt the entry of competitors to the DRAM market. But at its earnings call on January 31, 2018, Samsung again stated its commitment to the collusive agreement when it stated its expectation to align with the market in terms of bit growth:

In the fourth quarter, our DRAM bit growth came in low single-digit and we saw our ASP increase about 10%. In the first quarter, we expect the market DRAM bit growth to decline low single-digit and our bit growth will come in similar to that of the market. And for 2018, at this point, we expect the DRAM market bit growth to be about 20% and our bit growth will also come in similar level.

- Samsung attributed the lack of capacity growth to the purported fact that "even 130. though the industry has been working very hard to increase supply, there are difficulties because of the 10-nano class technology being very difficult. Also there are limits in terms of the cleanrooms that are available."
- 131. Similarly, on its fourth quarter earnings call on January 24, 2018, SK Hynix stated that it expected DRAM demand "to grow at 20% level" and that "supply will remain tight despite higher investment across the industry[.]" Furthermore, this 20% growth would be "on par with market growth." Additionally, SK Hynix acknowledged that restricting DRAM supply had led to

rising DRAM prices, stating "the memory semiconductor market last year went through an unprecedented growth. Favorable market condition[s] continued throughout the year with supply remaining tight due to ever-rising technological complexity and growing investment burden for production."

- 132. SK Hynix further stated on its first quarter earnings call on April 23, 2018 that "demand for DRAM is expected to grow by low 20% level this year. Supply growth will not be enough to ease the price supply situation, even if suppliers accelerate their migration to 1X nano and continue to add wafer capacity by increasing investment." SK Hynix described this growth plan as "in line with market growth for both DRAM and NAND." In response to specific questions about capacity increase across the market and concerns for oversupply, SK Hynix stated that the previous year's "limited bit growth in DRAM supply [was] because of the continuing tech migration." Furthermore, SK Hynix believed that although price was "going to ease a bit . . . tight supply will continue."
- 133. On its first quarter earnings call on April 26, 2018, Samsung acknowledged that "in spite of industry effort to increase the supply, extending bit growth is more likely to be limited due to space constraint and increase in technology difficulty. Therefore, [the] DRAM market remain[s] to be tight continuously." Samsung further reiterated that it tried "to avoid competing over market share and focus more on maintaining sustainable profitability and maintaining our capacity flexibility to achieve those aims."
- 134. Samsung signaled its ongoing commitment to this strategy during its second quarter earnings call on July 31, 2018, explaining its "focus is on mid- to long-term profitability rather than short term growth in volume and size, and that strategy has not changed." Samsung then noted that "despite the industry's efforts to increase supply, we expect the industry situation to remain solid because . . . it would not be easy for the increase in supply to catch up with the growth in demand."
- 135. On its fourth quarter earnings call on September 20, 2018, Micron reaffirmed that as it "mentioned that [in] calendar year '19, we see our supply bit growth in line with the industry on DRAM side, which we expect to be approximately 20%."

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136. SK Hynix reported on its third quarter earnings call on October 25, 2018 that "the severe supply shortage has begun to ease following DRAM makers' efforts to meet demand growth through supply." This led SK Hynix to announce that it "will now focus on improving investment efficiency," as "there has been active investment with an eye toward easing the tight supply."

137. Micron further signaled its intention for 2019, saying on its first quarter earnings call on December 18, 2018 that its "seeing weakening demand" from customers and as a result, "taking decisive actions, including a meaningful reduction in our fiscal 2019 CapEx plan, in both DRAM and NAND that will materially reduce our supply bit growth." Micron went to specify that it would be lowering "DRAM bit output growth to approximately 15% for calendar year 2019 versus our prior plan of around 20% bit growth."

## G. Defendants' Conspiracy Was Successful – DRAM Revenue Grew 76% in 2017

138. The conspiracy was successful. Global DRAM prices rose from June 2016, "on account of higher DRAM content in mobile devices and significant under-supply of PC DRAM and a slowdown in capacity expansions." According to reports, DRAM revenue grew 76% in 2017, with Samsung reporting a total of \$10.1 billion in DRAM revenue for the fourth quarter of 2017. SK Hynix reported fourth quarter DRAM revenue of \$6.3 billion, while Micron reported \$4.6 billion in DRAM revenue for the same period. Industry reports credited this "near-historic high market spike" to "a lack of major fab expansion plans, yield difficulties with leading-edge . . . processes, demand for high performance (graphics) DRAM from gaming systems and data center-based server applications, and increased average content for mobile DRAM used in smartphones." Industry reports noted that "most PC OEMs negotiated first quarter DRAM contracts at the end of 2016, when DRAM was in tight supply. Not only did these price increases affect PC DRAM but they also spilled over into the server and mobile DRAM markets, increasing the price of mobile DRAM products by nearly 10 percent on average[.]"

139. As the prices for DRAM increased, Defendants' revenue soared, rising more than 50% during the Class Period. Between the first quarter of 2016 and third quarter of 2017,

Defendants' revenues from global DRAM sales more than doubled. In the third quarter of 2017, Samsung achieved a record-high revenue of \$8.7 billion from its global DRAM sales (Q1 2016 revenue was \$3.9 billion); SK Hynix achieved record-high revenue of \$5.5 billion from its global DRAM sales (Q1 2016 revenue was \$2.3 billion), and Micron achieved record-high revenue of \$4.0 billion from its global DRAM sales (Q1 2016 revenue was \$1.5 billion). In Q1 2018, all these top three suppliers have pushed their respective operating margins to 50-70%, the highest recorded in the history of their companies.

#### H. Chinese Regulators Began Investigating the DRAM Industry in Late 2017

- 140. By late December 2017, foreign regulators had started to investigate the DRAM industry.
- 141. On December 26, 2017, concerning the DRAM industry, an official from China's National Development and Reform Commission ("NDRC") Pricing Supervision Department stated to the China Daily newspaper, "We have noticed the price surge [in the last 18 months] and will pay more attention to future problems that may be caused by 'price fixing' in the sector." On February 1, 2018, Samsung and the NDRC reportedly entered a Memorandum of Understanding where Samsung agreed to increase manufacturing capacity.
- 142. In April 2018, SK Hynix publicly announced that it was adding wafer capacity by 6-7% per year to meet demand growth.
- 143. On May 24, 2018, antitrust officials from China's Anti-Monopoly Bureau of the Ministry of Commerce met with Micron to "express concerns" about continued price increases for PC DRAM products.
- 144. China's State Administration for Market Regulation ("SAMR")<sup>3</sup> carried out surprise inspections of Samsung, SK Hynix, and Micron, at their Beijing, Shanghai, and Shenzhen offices on or around May 31, 2018.

Commerce ("MOFCOM") handled merger control filings. In the bureaucratic shakeup, the

<sup>&</sup>lt;sup>3</sup> In March 2018, the Chinese government consolidated the duties of its three competition agencies into a new government agency to handle all antitrust matters. Previously, the NDRC was responsible for investigating price related monopoly agreements, abuse of dominance, and abuse of administrative power. The State Administration for Industry and Commerce ("SAIC") was in charge of investigations into non-price related monopoly agreements and abuse. The Ministry of

145. On June 1, 2018, Bloomberg News reported that Micron had confirmed it is cooperating with SAMR, who visited Micron's China sales offices on May 31, 2018.

146. On June 4, 2018, Bloomberg News reported that Samsung had confirmed that investigators from China's regulatory agency visited their Chinese sales office on May 31, 2018. SK Hynix said separately it was being investigated by China's government and was cooperating. South Korean media reported that China was accusing the Defendants of colluding with each other to hike memory chip prices.

147. On June 27, 2018, Chinese media reported that SAMR raided DRAMeXchange's Chinese offices.

In November 2018, the head of China's anti-monopoly bureau under SAMR, Wu Zhenguo, announced that the investigation into manufacturers of DRAM memory chips had made important progress and that a large amount of evidence had been obtained. Having officially launched the probe at the end of May 2018, the regulator has already amassed a significant amount of evidence from the three companies, Wu told a press conference. The agency has obtained and screened evidence from these companies and their downstream partners; the next step is to focus on how to define the case itself, the companies' market dominance position as well as their relevant practices.<sup>4</sup>

# I. Trade Associations Provided Further Opportunities for Defendants to Conspire

149. Trade associations provided opportunities for Defendants to meet frequently and exchange information to facilitate collusion. Defendants are members of several trade associations in the United States, Asia and Europe. Their common membership in trade associations also provided an incentive for Defendants to adhere to their agreements, as they could monitor one

antitrust responsibilities of the NDRC, SAIC, and MOFCOM were consolidated under the control of a new government agency, SAMR, the agency that raided the Defendants' offices.

<sup>&</sup>lt;sup>4</sup> Antitrust officials: All firms treated equally, The State Council, the People's Republic of China, available at

http://english.www.gov.cn/state\_council/ministries/2018/11/17/content\_281476393933442.htm (last visited Oct. 28, 2019).

trade associations, as described below, helped facilitate their collusion.

150. **Joint Electron Device Engineering Counsel ("JEDEC")**: All three of Micron, Samsung, and SK Hynix are members of JEDEC, a semiconductor engineering trade organization

another's activities in the DRAM market and punish non-compliance. Defendants' participation in

and standards setting entity that among other things develops and facilitates adoption of open industry standards for DRAM. Such standards can enhance interoperability of devices and interchangeability among components manufactured by different suppliers. Micron, Samsung, and

SK Hynix have all played key roles in formulating JEDEC DRAM standards.

- 151. JEDEC committee and subcommittee meetings are generally off limits to the public and limited to JEDEC "members, their designated alternates, and guests invited by the committee or subcommittee chairperson," per JEDEC's official policies. Therefore unlike public investor calls and conferences where press or other members of the public might have occasion to attend, JEDEC provided a more secure forum where Defendants and their fellow members could engage in confidential—and, illicit—communications.
- 152. A confidential witness who worked as a marketing executive for SK Hynix during the conspiracy has come forward and confirms that JEDEC conferences occurred approximately six times per year. JEDEC meetings generally included 80 to 100 attendees and took place at hotels in desirable destinations. This confidential witness also confirms that Micron, Samsung, and SK Hynix all sent personnel including senior leadership to JEDEC conferences.
- 153. Perhaps owing in part to previous anticompetitive conduct in the DRAM industry by JEDEC members that concluded with major fines and multiple criminal convictions, JEDEC maintains an antitrust policy that among other things prohibits "discussion or exchange of information . . . regarding future plans concerning the production, distribution or marketing of particular products; or any other statistics or figures pertaining to a company's business operations.
- 154. As noted *supra*, during the conspiracy in the Class Period and the years directly preceding, the Defendants conducted much of their collusion through investor calls, public conferences, and other public-facing statements. JEDEC meetings, however, provided an ideal forum for Defendants to coordinate out of public view, build trust, and monitor each other's

activities and raise and resolve any concerns that any of the conspiracy participants intended to deviate from the plan. As the confidential witness has further explained, "at JEDEC, you could talk to competitors about what they were seeing in future volume. You can talk about overall volume expectations." Plaintiffs allege that sharing of such information through direct face-to-face communications further confirmed, reinforced, and buttressed credence to the commitments that Defendants had largely mapped out in the public statements first initiated by Micron.

- 155. In addition to JEDEC, Defendants had opportunities to meet and communicate at and on the margins of an array of other industry organizations and conferences.
- 156. Semiconductor Industry Association ("SIA"): SIA is an association for the U.S. semiconductor industry. Micron is a member of SIA, along with other U.S. semiconductor manufacturers. Samsung and SK Hynix are listed as international members. Micron's President and CEO Sanjay Mehrotra is on the Board of SIA. The U.S. based SIA is affiliated with branches in other regions of the world including in Korea, Japan, China, and Europe. It is also linked to the World Semiconductor Trade Statistics Organization and the World Semiconductor Council. Defendants belong to all these associations.
- 157. SIA holds various events, such as its "Annual Award Dinner" which Defendants' key executives attend. For example, at its annual dinner on November 14, 2017, Micron's then-CEO Mark Durcan was featured as an award winner and potential speaker. The program of events for the November 14, 2017 meeting also included a CEO Reception and a Post-Party, providing further opportunities for social interaction or side conversations among members.
- 158. **Korean Semiconductor Industry Association ("KSIA"):** Like SIA, KSIA provides opportunities for the Defendants to be in contact and to directly communicate and share competitive information with one another.
- 159. KSIA's membership list includes both SK Hynix and Samsung on its device manufacturer member list, with only four other entities listed as device manufacturer members. This small number of member companies makes it possible for members to be in contact and exchange information.

- 160. In March 2016, Sung Wook Park, the CEO and Vice Chairman of SK Hynix was inducted into the leadership of KSIA.
- 161. The KSIA Board of Directors includes Samsung's Jin Kyo Jin and SK Hynix's Lee Suk-hee as Chairman and Vice Chairman, respectively.
- 162. KSIA also holds events and conferences for its members. For example, KSIA holds an annual meeting each year. SK Hynix has been noted as one of the event organizers for, at least, the 2016 annual meeting.
- 163. On October 17, 2017, the KSIA announced the 19<sup>th</sup> SEDEX (Semiconductor Exhibition) at COEX in Seoul. In attendance were employees from Samsung and SK Hynix.
- 164. On October 26, 2017, the SKIA held its 10<sup>th</sup> Semiconductor Day commemoration ceremony in Seoul. The event commemorated the Joint Declaration of Win-Win Cooperation to Strengthen the Semiconductor Industry Ecosystem and was attended by Jin Kyo-young of Samsung and then Vice Chairman of the KSIA Park Sung-wook of SK Hynix.
- 165. On October 24, 2018, the KSIA announced that the 20<sup>th</sup> SEDEX (Semiconductor Exhibition) was held at COEX in Seoul. In attendance were employees from Samsung and SK Hynix.
- 166. In February 2019, senior executives from SK Hynix and Samsung attended one of the KSIA's Regular Seminar Meetings.
- 167. KSIA is connected to SIA and other country-specific branch organizations. At times, the various country affiliates gather for worldwide conferences and events, providing further opportunities for Defendants to join in person.
- 168. While much of the information on these organizations is kept private for members only, these organizations clearly provide a channel through which Defendants had the opportunity to discuss and/or exchange information directly during the Class Period.
- 169. World Semiconductor Council ("WSC"): The World Semiconductor Council "promotes international cooperation in the semiconductor sector in order to facilitate the healthy growth of the industry from a long-term global perspective." WSC holds at least one meeting a year. For example, in May 2018, it held its World Semiconductor Council Meeting for WSC

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members only in Coronado, California. Notably, WSC held a meeting of over 100 CEOs and other semiconductor executives on May 26, 2016 (a few days before the start of the Class Period on June 1, 2016). The conference was led by Sung Wook Park (CEO of SK Hynix and held leadership in KSIA), who was chairman of the KSIA at the time. That WSC was also attended by Jun Young-Hyun (President of Semiconductor Memory Business at Samsung Electronics) and Synn Seung-Kook (SVP at SK Hynix). Synn was also KSIA's chairman and representative at the 2017 and 2018 WSC. Note also that for the 2015 WSC in China, the KSIA was chaired and represented by Ji Hyun-ki, a director at Samsung Electronics in charge of planning for the memory business.

- 170. World Semiconductor Trade Statistics Organization ("WSTS"): Defendants also participate in WSTS, a non-profit, which provides semiconductor market data and forecasts. WSTS compiles monthly sales numbers for the semiconductor industry, including DRAM, and provides twice yearly semiconductor industry forecasts with quarterly and annual projections. A subscription to the WSTS Database also includes statistics on Semiconductor Capacity Utilization (known as SICAS Reports). WSTS is primarily funded by membership fees of participating semiconductor companies, whose representatives form the WSTS Committee. The members of this Committee submit accurate and authentic monthly revenue data, attend regional meetings, and contribute to the generation of world semiconductor industry forecasts.
- 171. Semiconductor companies that seek to be WSTS members must agree to provide member company revenue data and pay membership fees. Members then can access all the information that WSTS provides. If a company is unable to provide revenue data into the WSTS statistics program, it can buy access as a subscriber.
- 172. All three Defendants are members of WSTS. Micron is a member of the Americas Regional Group, and Samsung and SK Hynix are members of the Asia Pacific Regional Group.
- 173. Several partners support WSTS in the operation of market statistics information services. Data Collection Agents ("DCAs") receive the revenue data from WSTS member companies and keep this data under their custody. WSTS has appointed regional DCAs who collect revenue data from member companies and consolidate this data into the regional base report. Regional DCAs forward the regional base report at defined dates to the worldwide DCA.

The worldwide DCA consolidates all the data of the regional base reports and merges this data with non-participant estimates that are provided by WSTS. DCAs are also responsible for checking the submitted data for completeness, consistency and plausibility. They resolve any perceived data anomalies with the submitting member companies. Finally, the worldwide DCA posts these data compilations under the name of the various market statistics reports on the WSTS Internet Portal.

- 174. Sharing of revenue and production data through WSTS provided an additional means for Defendants to verify their co-conspirators' adherence to their anticompetitive plan.
- 175. Semiconductor Industry Associations in the different regions closely cooperate with WSTS. In most cases they also hold distribution licenses for WSTS market statistics reports and forecasts to serve interested parties outside the WSTS membership.
- 176. In addition, WSTS holds meetings for its members. For example, it will hold its spring 2018 Committee Meeting in Vienna, Austria. As explained on its meeting registration page, "each WSTS Member Company has one official representative in the Committee, who is expected to participate in the Committee Meeting." Participation in the Forecast Meeting is subject to the submission of a pre-meeting forecast. The process includes companies submitting their forecast information and then publication of the pre-meeting average forecast to all participating companies.
- 177. WSTS describes the value of its regular meetings as "an important venue for members to help shape forecasts and future reports, and to interact with their industry peers. . . . Members are able to exchange experiences with other market participants, gain important information about current market sentiment, and hear directly from their peers how they view the future direction of the market."
- 178. WSTS holds a number of different types of meetings for members, including: Board of Directors Meetings (at least twice a year); Executive Committee Meetings, including the World Chairman and the five Regional Chairs (at least twice a year); Working Group Meetings where certain WSTS members gather in regional or sector-specific groups; Committee Meetings where members' primary focus is to review the current situation in the semiconductor market and to

1	formulate forecasts for the upcoming quarters and following two years (twice a year); and
2	Regional Chapter Meetings (two to four times per year).
3	179. Global Semiconductor Alliance ("GSA"): GSA represents about 350 member
4	companies, including Micron, Samsung, and SK Hynix. GSA holds a Memory Conference once
5	every two years. For example, the conference was held in March 2015 and June 2017. GSA also
6	holds an annual U.S. Executive Forum conference in September or October, an annual European
7	Executive Forum in April, May, or June, and an Annual Awards Dinner in December.
8	180. The GSA's Board of Directors included Naga Chandrasekaran, SVP at Micron, and
9	DR. JS Choi, President of Samsung Semiconductor, Inc. GSA's Asia-Pacific Leadership Council
10	includes Dr. JS Choi and Dr. Sung-Wook Park, Vice Chairman of SK Hynix.
11	181. At the June 2017 GSA Memory Conference in Shanghai, Brian Shirley, Micron's
12	VP of Memory Solutions, appeared as the keynote speaker. He further participated in a panel and
13	was selected to give a presentation at the conference.
14	182. SEMI International Technology Partners Conference ("ITPC"): The ITPC, is
15	an annual industry gathering of executives in the semiconductor and microelectronics
16	manufacturing industry.
17	183. In 2014, the ITPC attendee list included Mark Adams, President of Micron
18	Technology, and Sung Wook-Park, President and CEO of SK Hynix.
19	184. In 2016, the ITPC attendee list included Micron's Norm Armour and Samsung's
20	Ho-Kyu Kang.
21	185. In 2017, the ITPC attendee list included Samsung's Seok Woo Nam and SK
22	Hynix's Seok-Hee Lee.
23	186. In 2018, the ITPC attendee list included Jong Hoon Oh, Senior VP and GM for
24	DRAM development at SK Hynix.
25	187. In 2019, the ITPC attendee list included Micron's President and CEO Sanjay
26	Mehrotra and Vice President and Samsung's Head of Memory Manufacturing Center Vice
27	President Siyoung Choi, both of whom were scheduled to speak on November 3 <sup>rd</sup> .

# conspiracy

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188. All of these touch points created opportunities for Defendants' executives to familiarize themselves with one another and create the trust necessary for sustaining the conspiracy.

### J. The DRAM Industry Has A History of Collusive Activity

189. The United States Department of Justice ("DOJ") brought criminal charges against the Defendants (and other makers of DRAM that existed at the time) in 2005, for conspiring to fix the prices of DRAM sold in the United States between 1999 and 2002. Samsung and SK Hynix<sup>5</sup> pleaded guilty to the DOJ's charges, paying some of the largest criminal fines in history for their illegal conduct. Micron also admitted to participating in the conspiracy but received amnesty from prosecution in exchange for its cooperation under the DOJ's Antitrust Corporate Leniency Program. The DOJ imposed a \$185 million criminal fine on SK Hynix in 2005, the fourth largest criminal antitrust fine at that time. That same year, Samsung agreed to plead guilty and paid a \$300 million fine. Samsung's fine was the second largest criminal antitrust fine in U.S. history and the largest criminal fine imposed since 1999 at that time. Fourteen individual employees of Defendants also pleaded guilty for participating in the conspiracy. They paid fines of \$250,000 each and served prison sentences ranging from seven to fourteen months. Some of Defendants' employees involved in the collusive acts of the last DRAM conspiracy still hold key leadership positions with Defendants today. Defendants' previous convictions for conspiring to fix DRAM prices support the plausibility of the conspiracy alleged in this complaint.

190. The DOJ has also investigated Defendants for price fixing in similar semiconductor memory markets, including the markets for static random access memory ("SRAM") and NAND (generally referred to as "Flash"). Defendant Samsung and its wholly owned subsidiaries pleaded guilty in a number of other related electronic component price-fixing conspiracies.

# **K.** Additional Opportunities to Collude

191. In 2013 and 2014, just prior to the start of the Class Period, SK Hynix hired three former Samsung executives, Lim Hyung-kyu, Suh Kwang-pyuk, and Oh Se-young.

<sup>&</sup>lt;sup>5</sup> In 2005, at the time of the DOJ investigation, SK Hynix was known as Hynix Semiconductor Inc. For consistency, Plaintiff uses "SK Hynix" in this section, although the company did not change its name to SK Hynix until 2012.

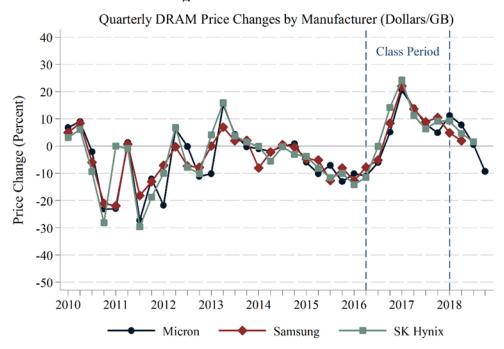
- 192. Upon being hired, SK Hynix made these three individuals responsible for its semiconductor business.
- 193. At Samsung, Suh Kwang-pyuk served as Vice President of Samsung Electronics' system large-scale integrated circuit operations and Oh Se-young developed memory chips.

#### L. The Economic Evidence is Consistent with the Existence of a Cartel

- 194. The economic evidence also supports the existence of collusion between the Defendants.
- 195. Economists commonly employ certain economic tests or "screens" to detect the existence of a cartel in each industry. The following tests or screens are commonly used by economists and supported by the relevant peer-reviewed publications as "collusion screens."
  - 1. While the Pricing Levels in the Pre-Conspiracy Period Were Highly Varied and Volatile, the Level of Price Variation Between the Defendants Substantially Reduced During the Conspiracy Period. This Economic Evidence Regarding the Convergence of Price Variability is Consistent with the Existence of a Cartel
- 196. One commonly employed collusion screen utilized by economists is to compare the variance between Defendants' pricing during non-conspiracy periods with their pricing during the conspiracy period. Economists have recognized that typical price-fixing cartels often not only increase average prices, but also make prices less responsive to cost changes, thereby resulting in diminished overall price variance.<sup>6</sup>
- 197. With respect to the Defendants' DRAM pricing, as the following chart (Figure 1) demonstrates, the period before alleged conspiracy generally was characterized by much greater volatility and price variance between the Defendants, and the differences in the price variation cannot be attributable to the number of actors in the market alone. The overall variance of price changes outside the conspiracy period was more than 10 times higher than during the conspiracy period.

<sup>&</sup>lt;sup>6</sup> R. Abrantes-Metz, L. Froeb, J. Geweke & C. Taylor, "A Variance Screen for Collusion," International Journal of Industrial Organization, 24, 467-486, 2006.

#### **Figure 1: DRAM Prices**



Source: Company Results; DRAMeXchange; Wells Fargo Securities LLC.

198. In contrast to the pre-conspiracy period, Figure 1 demonstrates that during the conspiracy there is a strong convergence of price changes by the Defendants. Defendants' price changes track very closely to one another throughout the conspiracy period, but then appear to break down again after the raids by the Chinese competition authority, and the filing of these complaints, during the post-conspiracy period. Given the history of greater price variation and volatility during both the pre- and post-conspiracy periods, the foregoing economic evidence is consistent with the existence of a conspiracy.

199. Indeed, while there have been some periods where prices converged temporarily due to the ordinary push and pull of economic forces in a competitive market, the period of collusion before and during the Class Period stands out as featuring abnormally low variation sustained for an abnormally long period. The year 2010, for example, featured very little variation as well, but while prices were in decline, a pattern consistent with competitors undercutting each other and then dropping prices to match or beat the competition. Moreover, consistent with a healthy competitive marketplace, variation soon reappeared as suppliers staked out their own strategies.

200. A similar lack of variation in a declining price environment reappeared in 2014, but this time unlike the last the rigid price alignment stuck, unbundling only slightly in 2015 and 2016.

201. Then, in a glaring aberration rarely if ever seen in a market not tainted by collusion, prices drastically spiked as Defendants' collusive scheme took hold while the market continued to exhibit an almost total absence of price variation, and the Defendants' strict adherence to price parity and resolute refusal to expand production to market clearing levels shut off all avenues for Plaintiffs to avoid paying overcharges.

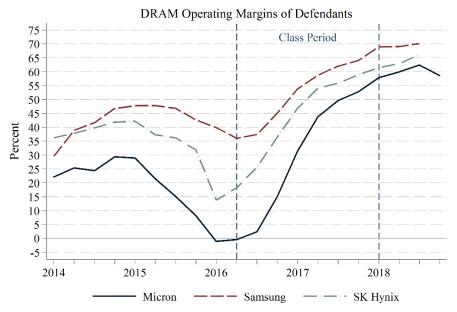
# 2. Defendants' Margins on DRAM During the Conspiracy Period Increased Greatly to Uncompetitive Levels

202. Economic theory indicates that the DRAM industry did not function as would be expected if it were competitive. In industries that are characterized by cyclical demand and short-term inelastic supply, such as electronic components, margins are expected to be higher during the periods of high demand and lower during the periods of low demand. However, economics teaches that if an industry is truly competitive, firms' prices will be pushed close to marginal costs so that the margins will be low or near zero on average.<sup>7</sup>

203. However, as the following chart demonstrates (Figure 2), the DRAM-specific margins the Defendants received during the conspiracy period all went up dramatically as compared to the pre-conspiracy period and were sustained at these supra-competitive levels. Indeed, Samsung's DRAM margins appears to grow by 35% from the pre-conspiracy period to 70% close to the end of the conspiracy period. SK Hynix's margins appear to have grown by an astounding 40% by the end of the conspiracy period as compared to just before the conspiracy period. Even more dramatic, Micron's margins moved from a negative number just before the conspiracy period to obtaining near 60% margins on DRAM by the end of the conspiracy period.

<sup>&</sup>lt;sup>7</sup> See, e.g., Lieberman, Marc and Robert Ernest Hall. Introduction to economics. Thomson South-Western, 2000.

Figure 2: DRAM Margins



Source: Company Results; DRAMeXchange; Wells Fargo Securities LLC.

204. The extraordinarily high margins that the Defendants obtained during the conspiracy period, as set forth in Figure 2, are also indicative of the existence of the cartel, especially when compared to the margins they obtained during non-conspiracy periods.

205. It should furthermore come as no surprise that Defendants' margins on DRAM remained high following the Class Period after Samsung made its deal with the Chinese government to begin ramping production back up in 2018. While economists often posit idealized markets free from transfer costs as a means to provide clear examples to demonstrate economic principles, in the real world buying and selling is a messy business and prices often do not immediately rise or fall to competitive levels once a distorting factor has been eliminated.

206. An academic article by economist Kenneth Flamm entitled "Semiconductor Dependency and Strategic Trade Policy" furthermore confirms that factors specific to the DRAM industry increase the likelihood that prices would not adjust instantaneously:

Four features of DRAM production (and, more generally, semiconductor production) need to be addressed by models of the industry... The second feature is capacity constraints. There are long gestation lags between when facilities are started and when they are capable of mass production. It typically takes a year to a

<sup>&</sup>lt;sup>8</sup> Brookings Papers: Microeconomics 1993 at 249.

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year and a half for a new facility to become operational. Debugging manufacturing processes on "pilot production" can take another six months to a year...

Defendants' agreement to keep capacity offline therefore ensured their continued ability to reap monopoly profits even after they relented in restricting supply and recommenced expanding production. In addition, purchasers often source DRAM in connection with requirements for products incorporating DRAM, and given the pressures of supply chain management they often negotiate long-term contracts, another means by which prices can be preserved at a given level for a time after the supply-demand equilibrium has shifted.

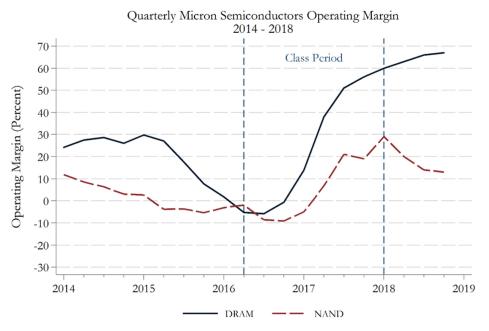
> 3. The Extraordinary Margins that Defendants' Obtained Do Not Align with Margins that Other Manufacturers Received for Comparable **Products During the Conspiracy Period**

207. In addition to the foregoing, another common test or collusion screen utilized by economists to detect the existence of a cartel is to compare the margins the Defendants received during a conspiracy period to a competitive benchmark, which can also provide evidence of supracompetitive profits.

As the following figures demonstrate, the Defendants' DRAM margins grew substantially as compared to margins obtained on sales of other semiconductor products such as NAND (flash memory chips), CPUs and other semiconductors. These other semiconductors are used in the same applications and share similar production characteristics. Accordingly, because they have common supply and demand factors any substantial differences in their margin behavior may be attributable to the DRAM cartel.

For example, for Micron, although their DRAM margins were somewhat more 209. volatile in the pre-conspiracy period, their margins in DRAM were, on average, close to NAND margins and were virtually equivalent as of the start of the Class Period (Figure 3).

Figure 3: Truncated Micron Margins (starting 2014)



Source: Micron quarterly financial reports 2014-2018.

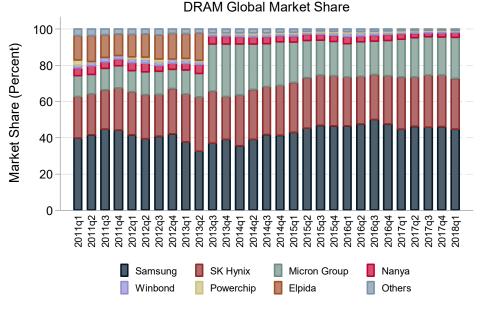
210. During the conspiracy period, however, DRAM margins crossed the line from negative to positive two quarters earlier than NAND margins. Micron's DRAM margins grew close to 60%, while NAND margins hovered around 26%; *i.e.*, DRAM margins double NAND margins, despite the strikingly similar properties of these two forms of computer memory. Indeed, Micron's average margin on DRAM during the conspiracy period was 25.9%, while the average NAND margin was 6.4% during the same period—a 400% difference in magnitude.

211. DRAM and NAND are similar components. Both are memory storage devices and the primary raw materials for both are silicon wafers. They are used in many of the same applications, including in personal computers, servers, and mobile phones. DRAM and NAND are so similar, in fact, that Defendants were able to convert their manufacturing facilities from making one product to making the other.

212. During the conspiracy, DRAM as alleged, had three principal suppliers, the three Defendants here. But NAND had no more than six—the three Defendants here plus Toshiba, Intel, and SanDisk. Six is hardly a multitude in raw numbers, but functionally the six amounted to no more than four because Toshiba and SanDisk were in a NAND joint venture and Intel and Micron were in a NAND joint venture, so the NAND industry structure through the lens of

economic reality rather than corporate formalities amounted to the three DRAM Defendants named here, plus Toshiba. Moreover, the overall combined share of NAND production held by the four major NAND suppliers was even greater than the share of DRAM production held by the three Defendants here. Defendants did dominate the DRAM space, as reflected in their share of the global DRAM market (Figure 4):

Figure 4: DRAM Global Market Share, 2011-2018



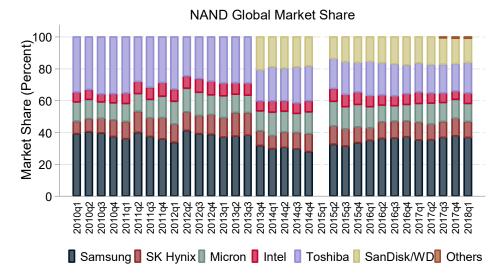
Notes: In 2013, Elpida was acquired by Micron Technology.

Sources: Statista

Yet during the Class Period and the years prior the top six NAND makers held an even greater chokehold on that market, as shown in their share of the global NAND market (Figure 5):





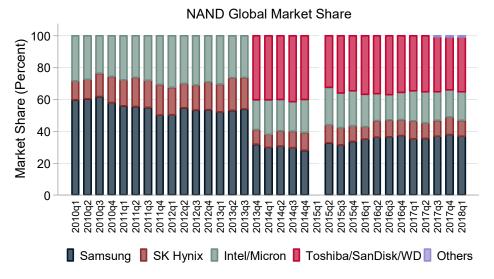


Notes: (1) In 2000, Toshiba and SanDisk jointly formed a new semiconductor company to produce NAND.
(2) After Western Digital's purchase of SanDisk in May 2016, Western Digital and Toshiba jointly own NAND flash manufacturing and design facilities.
(3) From 2005 to 2017, Micron and Intel jointly formed a new company to produce NAND.
(4) Market share in 2015 Q1 is missing in original data source.

Source: Statista

And the market concentration for the production of NAND was even more pronounced if one treats Micron and Intel, as well as Toshiba and SanDisk, as unified competitors rather than separate businesses, consistent with their joint venture arrangements (Figure 6):

Figure 6: NAND Global Market Share, 2010-2018 (joint venture partners combined)



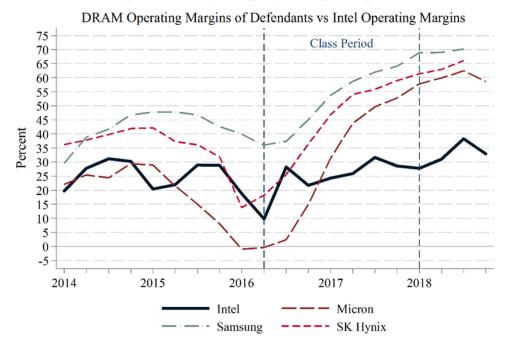
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(2) After Western Digital's purchase of SanDisk in May 2016, Western Digital and Toshiba jointly own NAND flash manufacturing and design facilities.
(3) From 2005 to 2017, Micron and Intel jointly formed a new company to produce NAND.
(4) Market share in 2015 Q1 is missing in original data source.

Source: Statista

Plaintiffs therefore contend that the distinction between DRAM and NAND that enabled the DRAM suppliers to command four times the margin NAND suppliers commanded was not the existence of three rather than four suppliers, but rather the simple fact that the three DRAM suppliers were engaged in an illegal antitrust cartel conspiracy which did not extend to the fourth NAND company, Toshiba, or to NAND.

210. Similarly, margins for Intel, a major U.S. semiconductor producer, were similar to margins of the DRAM manufacturers (Figure 7) prior to the start of the conspiracy period.

**Figure 7: Comparing Operating Margins** 



Source: Company Results; DRAMeXchange; Wells Fargo Securities LLC; Intel Financial Reports.

211. During the conspiracy period, however, while the Defendants' DRAM margins grew close to 60%-70%, Intel's margins remained at the same levels as the DRAM manufacturers before 2016. The DRAM suppliers' margins also marched steadily upwards, whereas Intel's hovered at 25-30%, consistent with the average NAND margin cited above of 26%, through the 2014-2018 period. Indeed, in the Class Period's first quarter Intel briefly enjoyed higher margins than both Micron and SK Hynix, but by the end all three of Samsung, Micron, and SK Hynix enjoyed inflated margins, propelled by their collusion, that doubled Intel's.

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212. The foregoing economic evidence is consistent with the existence of a cartel and further bolsters the plausibility of Defendants' collusion.

#### 4. The Defendants Acted Against their Own Independent Self-Interest **During the Conspiracy Period**

- 213. The economic evidence also suggests that the Defendants, who collectively control approximately 95% of the market for DRAM, acted against their own independent self-interest by failing (or refusing) to capture additional market share in favor of maintaining the agreed-upon equilibrium of the cartel.
- 214. For example, in 2016, when demand for DRAM was increasing, Samsung restricted DRAM production. Samsung even acknowledged the increase in demand for DRAM in their Q2 2016 earnings report, stating that they "expect demand to increase." Despite this increase in demand for DRAM, Samsung cut production.
- 215. Putting Samsung's production cut to the side, had it continued producing DRAM consistent with previous periods, it would have earned higher total profits going forward. Samsung's decision to cut production in 2016, therefore, was not profit maximizing and was against its own independent self-interest, if Samsung had been acting purely on its own initiative and without having obtained assurances from its fellow Defendant co-conspirators that they would adhere to the conspiratorial agreement to restrict output.
- 216. Similarly, after Samsung's production cut, Hynix and Micron ceased expanding production, also despite a rising DRAM demand environment. The economic data show that overall DRAM production levels stagnated even while DRAM prices soared, which indicates that the major producers were not meeting the level of demand in the market, despite the ability to do so.
- 217. Had any of the three major DRAM producers increased production in response to the rising demand, they could have achieved even additional profits and market share.
- 218. That all three of Samsung, Micron, and SK Hynix eventually earned higher profits does not mean they acted consistent with self-interest other than in the most superficial sense. Illegality often pays especially in the short term when uncorrected through regulatory enforcement,

1 but the notion of self-interest within economics literature on competition as opposed to collusion 2 evaluated competition according to what a rationally acting firm would do if it were competing to 3 advance its own interests ahead of its competitors' interests and its competitors were doing likewise.9 4 VIII. VIOLATIONS ALLEGED 5 219. Plaintiffs incorporate and reallege, as though fully set forth herein, each allegation 6 7 set forth in the preceding paragraphs of this complaint. Beginning from approximately June 1, 2016—the exact date being unknown to 8 9 Plaintiffs—Defendants, by and through their officers, directors, employees, agents, or other representatives, entered into a continuing contract, combination, or conspiracy to unreasonably 10 restrain trade and commerce in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1. 11 12 Defendants, by their unlawful conspiracy, artificially raised, inflated and maintained the market price of DRAM as herein alleged. 13 14 221. 15

- The contract, combination, or conspiracy consisted of a continuing agreement, understanding, and concert of action among Defendants and their co-conspirators, the substantial terms of which were to fix, raise, maintain, and stabilize the prices of, and/or allocate the market for, DRAM they sold in the United States, a purpose they advanced through adjacent and subsidiary subagreements and understandings by and among their officers and other personnel to restrict output, maintain market share, and fix, raise, maintain and stabilize prices for DRAM.
- 222. For the purpose of formulating and effectuating their contract, combination or conspiracy, Defendants and their co-conspirators did those things they contracted, combined or conspired to do, including:
  - a. Participating in meetings and conversations to discuss the prices of and/or supply for DRAM;

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<sup>&</sup>lt;sup>9</sup> Indeed, if any action that generated short-term profits were deemed self-interested and

consequently permissible under antitrust law, any anticompetitive scheme would be beyond the reach of antitrust law provided the conspirators at least for a time succeeded in their collusive aims.

- b. Agreeing to manipulate prices and supply to boost DRAM sales in a manner that deprived direct purchasers of free and open competition;
- c. Coordinating the restriction of DRAM capacity in the market;
- d. Sharing information to confirm compliance with their collusive scheme; and
- e. Selling DRAM to customers in the United States at non-competitive prices.
- 223. As a direct result of the unlawful conduct of Defendants and their co-conspirators in furtherance of their continuing contract, combination or conspiracy, Plaintiffs and other members of the class have been injured in their business and property in that they have paid more for DRAM than they would have paid in the absence of Defendants' price-fixing.

#### IX. EFFECTS

- 224. The above combination and conspiracy have had the following effects, among others:
  - a. Price competition in the sale of DRAM by Defendants and their coconspirators has been restrained, suppressed, and eliminated throughout the United States;
  - b. Prices for DRAM sold by Defendants have been raised, fixed, maintained, and stabilized at artificially high and noncompetitive levels through the United States; and
  - c. Direct purchasers of DRAM from Defendants have been deprived of the benefit of free and open competition in the purchase of DRAM.
- 225. As a direct and proximate result of the unlawful conduct of Defendants, Plaintiffs and other members of the class have been injured in their business and property in that they paid more for DRAM than they otherwise would have paid in the absence of the unlawful conduct of Defendants.

### X. DAMAGES

226. During the Class Period, Plaintiffs and other members of the class purchased DRAM directly from Defendants, or their subsidiaries, agents, and/or affiliates, and, by reason of the antitrust violations alleged herein, paid more for such products than they would have paid in

the absence of such antitrust violations. As a result, Plaintiffs and the other members of the class have sustained damages to their business and property in an amount to be determined at trial.

#### XI. PRAYER FOR RELIEF

WHEREFORE, Plaintiffs seek judgment against Defendants as follows:

- 1. That the Court determine that this action may be maintained as a class action under Federal Rules of Civil Procedure 23(b)(3), that Plaintiffs be certified as class representative, and Plaintiffs' counsel be appointed as counsel for the class;
- 2. That the unlawful contract, combination or conspiracy alleged be adjudged and decreed to be an unreasonable restraint of trade or commerce in violation of Section 1 of the Sherman Act;
- 3. That Plaintiffs and the class recover damages, as provided by law, determined to have been sustained as to each of them, in an amount to be trebled in accordance with the antitrust laws, and that judgment be entered against Defendants on behalf of Plaintiffs and the class;
- 4. That Plaintiffs and the class recover their costs of suit, including reasonable attorneys' fees, as provided by law;
- 5. That Defendants, their subsidiaries, affiliates, successors, transferees, assignees and the respective officers, directors, partners, agents, and employees thereof and all other persons acting or claiming to act on their behalf be permanently enjoined and restrained from continuing and maintaining the combination, conspiracy, or agreement alleged herein;
- 6. That Plaintiffs and the class be awarded pre-judgment and post-judgment interest, and that such interest be awarded at the highest legal rate from and after the date of service of the initial complaint in this action; and
  - For such other and further relief as is just under the circumstances. 7.

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#### XII. **DEMAND FOR JURY TRIAL** 1 Pursuant to Federal Rule of Civil Procedure 38(b), Plaintiffs demand a trial by jury of all 2 the claims asserted in this complaint that are so triable. 3 4 Dated: October 21, 2019 /s/ R. Alexander Saveri R. Alexander Saveri 5 Geoffrey C. Rushing Cadio Zirpoli 6 Sarah Van Culin SAVERI & SAVERI, INC. 7 706 Sansome Street 8 San Francisco, CA 94111 Telephone: (415) 217-6810 9 Facsimile: (415) 217-6813 rick@saveri.com 10 geoff@saveri.com cadio@saveri.com 11 sarah@saveri.com 12 /s/ Adam J. Zapala 13 Joseph W. Cotchett Adam J. Zapala 14 Elizabeth T. Castillo 15 James G. Dallal COTCHETT PITRE & McCARTHY, LLP 16 840 Malcolm Road, Suite 200 Burlingame, CA 94010 17 Tel: (650) 697-6000 Fax: (650) 697-0577 18 jcotchett@cpmlegal.com 19 azapala@cpmlegal.com ecastillo@cpmlegal.com 20 jdallal@cpmlegal.com 21 Attorneys for Plaintiffs and Interim Co-Lead Counsel for the Putative Direct Purchaser Plaintiff Class 22 23 Eugene A. Spector William G. Caldes 24 SPECTOR ROSEMAN & KODROFF, P.C. 1818 Market Street, Suite 2500 25 Philadelphia, PA 19103 Tel: (215) 496-0300 26 Fax: (215) 296-6611 27 ESpector@srkattorneys.com BCaldes@srkattorneys.com 28

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Case 4:18-cv-03805-JSW Document 80 Filed 01/11/21 Page 60 of 61

**ATTESTATION** I, Adam J. Zapala hereby attest, pursuant to Civil Local Rule 5-1(i)(3), that concurrence in the filing of this document has been obtained from all signatories. <u>/s/ Adam J. Zapala</u> Adam J. Zapala